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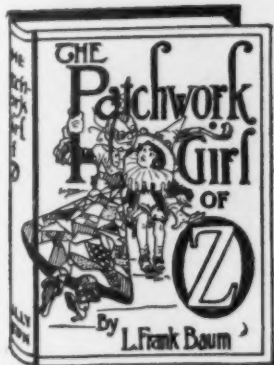
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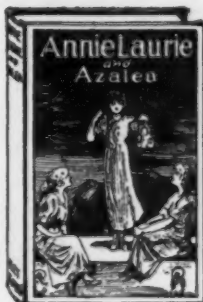
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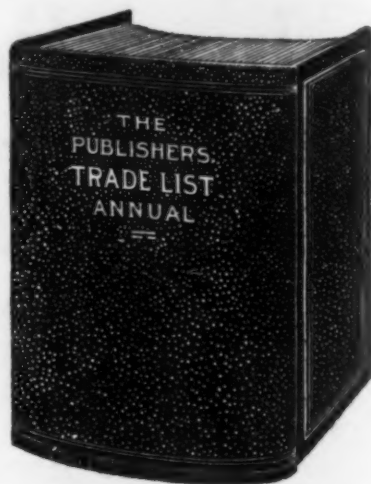
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## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

November 29, 1913

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For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### THE OPPORTUNITY FOR POSTAL PROGRESS.

IF THE estimates of parcel post profits are at all correct, the chronic postal deficit will be wiped out for the government fiscal year ending June 30, 1913, and replaced by a substantial surplus of some millions for the calendar year 1913, the first complete year of the parcel post—despite any loss on second class matter and from the abuse of the franking privilege. This achievement was forced by outside pressure through Congress upon the Taft administration, which unfortunately busied itself more with the fight over second class matter than with postal progress; but Postmaster General Hitchcock, though an eleventh hour convert, is entitled to the highest credit for the executive triumph which, with inadequate time, gave the parcel post adequate organization from the start. The result gives the Wilson administration, and particularly Postmaster General Burleson, splendid opportunity for postal progress, as with increasing postal facilities and increasing density of population, the postal revenues must show persistent upward trend. With this must come like increment of profit, however the margin may be reduced by increase of railway mail pay, for which the railroads are now justly asking.

The newspaper report that the parcel post will show for 1913 a profit of \$30,000,000 on \$80,000,000 business does not seem to be verified as an estimate by the Post Office Department, and large allowance must be made for more just pay to the railways which have been given but five per cent. increase, though they received from the express companies half or more of their receipts and in England receive approximately half of the parcel post revenue for the transportation service on their lines. But all these allowances being made

it will remain true, as was prophesied from the beginning of the discussions, that the parcel post will be an element of large profit and that this profit will permit steadily decreasing rates.

The new Postmaster-General has shown himself eager to take advanced steps, provided these are justified by the results of previous steps. He has already cheapened the parcel post substantially in the nearer zones, and now proposes an increase of the weight limit to fifty pounds, but the opportunity should not be lost to place before Congress early in the regular session a simple and comprehensive plan of classification and rates which will remove the present complexities and facilitate postal economy and efficiency. The advocates of "one cent an ounce letter rate" should be satisfied for the present, though one cent letter postage may be expected ultimately, with an increase of the two cent letter limit to two ounces and the one cent per ounce rate thereover. The two cent initial charge is the fundamental fact of present postal prosperity, and cannot safely be reduced at present. The sevenfold sub-classification within the second class is an absurdity which should be entirely abolished. The rate of one cent for four ounces on second class publications mailed outside the office of publication is an anomaly; it requires individual inspection of each copy thus mailed; is nearly a dead-letter, and may well be restricted to non-regular copies from the office of publication.

The consolidation of third and fourth class mail matter, already in progress, favored by almost every postmaster-general since Wanamaker, should be completed by a simplification of rates and a limitation to eight cents a pound as a maximum, which the parcel post profit seems to make possible.

With these points in view, the following schedule is suggested as giving both a practical and logical scheme of immediate postal progress, which could another year be followed by further reductions in parcel post rates:

Postcards, one cent each.

Letters and sealed parcels, two cents for the first two ounces and one cent for each ounce thereafter, making a sixteen cents per pound rate. Possibly a one cent rate for local carrier delivery as well as for "drop" letters in country post offices might be justifiable.

Periodicals, privileged by entry, mailed in bulk and routed, one cent per pound to regular subscribers, agents, exchange and service lists, four cents per pound for sample and

other occasional copies mailed from the office of publication.

Parcel post, the present rates of 5, 5, 6, 7 and 8 cents for the initial pound, and 1, 3, 4, 5 and 6 cents for each additional pound respectively within the local, first, second, third and fourth zones; an initial rate of 8 cents and an additional rate of 7 cents per pound in the fifth zone, and beyond this a comprehensive zone for all distances over a thousand miles at 8 cents per pound—with a fractional rate of one cent for each two ounces throughout all zones.

This plan, we believe, would be preferable to immediate cheapening of rates in the nearer zones for several reasons; it would reduce the number of zones; it would lessen the discrimination against the Pacific Coast as receivers and the Atlantic Coast as senders of books and parcel post matter generally; and it would prevent the anomaly that parcel post matter can be sent across the United States more cheaply from a foreign country than from within its own borders. It would be safer as a financial experiment, because long distance business lessens in geometrical ratio in proportion to distance, as a rule, so that the revenues would be less unfavorably affected by such change. Moreover a rate exceeding eight cents a pound for books, if these were included in the parcel post without alternative or specific limitation, would enable the express companies to increase their present "book express" rate of eight cents a pound, which has been forced upon them by postal competition.

This general scheme would, without danger of creating a new deficit, meet in some measure the desires of the several classes interested in postal progress as well as of the general public and by its simplicity should better the efficiency and economy within the department as well as facilitate public use of postal facilities; and it is respectfully submitted for consideration by the postal authorities, by publishers and by the public.

WE PRINT elsewhere a letter from the American Publishers' Association taking exception, which is in some respects justified, to our editorial comment in a recent number on their protest to the Post Office Department. The Convention of the American Booksellers' Association, to which reference is made, did indeed, as we should have more clearly stated, couple with the request for the consolidation of third and fourth class mail matter a reference to the conditions which would make that consolidation especially desirable. Our un-

derstanding is that booksellers as a class, though not without exception, emphasized the desirability of consolidation, even at present parcel post rates, because the very large saving to them on shipments within the nearer zones on deliveries to customers would offset the possible increases in the wider zones on receipts from publishers. This desirability we believe would hold good as to the interests of publishers as well. The important fact, however, is that there is absolute unanimity of opinion among all who have to do with the distribution of books as to the result which should be attained, to wit, the inclusion of books in the parcel post, either with optional use of book post or parcel post, or with a limitation in the case of books and printed matter to one cent for each two ounces, or best of all a reduction in the parcel post itself to a limit of eight cents a pound with corresponding fractional provision, all of this aiming at the same end by different roads. We trust that the Postmaster-General will be able to respond to this unanimous desire of the book trade in his recommendations to the Interstate Commerce Commission or to Congress.

An important decision in the interest of publishers, and incidentally of all who are concerned with the importation of books, has been made by the General Appraisers, in line with the position of publishers as often stated through these columns. This is to the effect that a royalty contingent on the sale of copies is not to be considered a part of the value on which duties are to be reckoned and paid. The reasons in support of this view were very clearly stated in the presentation of the case; and we believe that justice has been done by the decision.

A NEW but suggestive plan of keeping the bookstore clerk more closely in touch with current publications was tried out recently by the Houghton Mifflin Company. Two weeks ago last night B. H. Ticknor, Jr., of the firm gave a talk to the employees of the Wana-maker Book Department in New York, which was attended by nearly 100 employees. Mr. Ticknor went over the important new books bearing the Houghton Mifflin imprint, and gave in brief the scope of the volumes and the salient points necessary in bringing the customers' attention to them. This rather novel scheme was started last year in Boston. Representatives from nearly all the book houses attended the conference. Mr. Ticknor



will give the same talk this year in Boston, and possibly elsewhere.

# ROYALTY ON BOOKS NOT DUTIABLE. BOARD OF APPRAISERS HOLDS THAT THE ROYALTY ON BOOKS IMPORTED IN SHEETS IS NOT PART OF THE FOREIGN MARKET VALUE.

IN AN important test case standing in the name of E. P. Dutton & Co., the Board of United States General Appraisers last week rendered a decision favorable to the Dutton

New York included the 10 per cent. royalty in the foreign market price, and exacted duty accordingly. Dutton & Co. appealed to the reappraisal division of the Board of General Appraisers, where arguments in support of the importers were made by James F. Curtis, until recently Assistant Secretary of the Treasury Department, in charge of customs, William L. Wemple, Assistant Attorney General of the Department of Justice appearing for the Government.

It was contended by the importers that the



A WINDOW DISPLAY OF "CONFESSIONS OF A DEBUTANTE" (HOUGHTON MIFFLIN CO.)  
BY JORDAN, MARSH & CO., BOSTON, MASS.

*The book tells of the life of a young American girl during her first year in society, which gives a chance for a window dressed with the various articles of use to the debutante, especially clothes. The model above is dressed in a ball gown, while illustrations show the debutante in all the variations of apparel. Flowers, foot ball trophies, athletic goods, all have an appropriate place in giving a background.*

Company. The precise question before the board was whether a royalty of 10 per cent. of the retail price of a bound book was to be included as a part of the foreign market value of the printed unbound sheets of such book.

It appeared from the testimony that Dutton & Co. ordered the unbound sheets with the intention of binding the books in this country. The firm also agreed to pay Methuen & Co. of London, the owners of the English copyright, a royalty of 10 per cent. on each book sold, the American selling price of which was fixed at \$1.35 per volume. The appraising officers at

royalty being fixed upon the retail price of the finished book, which is more than eight times the price paid for the unbound sheets, is not a part of the foreign market value. Three reasons were adduced in support of the contention. The first was that the royalty was not properly payable on the value of the sheets, but upon the value of the retail price of the finished book. The second point was that the royalty did not attach to the sheets and would never become due and payable if the sheets remained unbound after importation, and, thirdly, that the royalty attached



only to the finished book, and even then became due and payable only upon the actual sale of the volume by the importers.

The decision continues:

Appellants further contend, and it is not here disputed, that such sheets are not sold in wholesale quantities in the British Empire, and that therefore there is no wholesale foreign market value in the country from whence imported. They also contend and neither is this disputed, that such sheets are not sold in wholesale quantities in the United States and that therefore there is no basis for determining their foreign market value under the last provision in Subsection 11 of Section 28 of the Tariff Act of 1909.

It is unquestioned that both of these contentions are well founded, and such being the case, there remains only as the basis upon which foreign market value may be determined, the cost of production as provided in the first part of Subsection 11, *supra*, but then the query presents itself whether there must be added to the cost of production thus ascertained the royalty to be paid as hereinbefore set forth. In thus determining the cost of production there is to be included the cost of material, cost of fabrication, all general expenses, and expense of preparing and putting up the merchandise ready for shipment, and an addition of not less than eight nor more than fifty per centum of the total cost as thus ascertained.

Assuming the cost of the completed sheets to be correctly stated at 3½d, it is at once apparent that the entered value was more than sufficient to include all the elements of cost of production as contemplated by the first provision of Subsection 11, *supra*, and more than ample to make foreign market value as thus ascertained, unless the royalty to be paid upon the actual sale by the publisher of the bound book is to be included as a part thereof.

Our attention is brought to certain cases wherein it has been held by the Board and the Courts that royalties paid by purchasers were properly included in the dutiable value of the merchandise for the reason that the amounts paid as such royalties were parts of the cost. In the case at bar it may hardly be said, we think, that royalty agreed to be paid upon the sale in the United States of the bound book was a part of the purchase price of the unbound sheets, but even though it were we think it does not exactly follow in determining the foreign market value of the sheets that the full amount or even part of such royalty must be included. It is not at all unusual for appraising officers to find the foreign market value of merchandise to be less than the invoice and entered value, and even less than the price actually paid for the merchandise. Such, in fact, may be necessary to a compliance with the law under certain circumstances. Subsection 10 of the Act of 1909, *supra*, imposes upon all appraisers of the United States, and every person who shall act as such, the duty of appraising (*any invoice or affidavit thereto or statement of cost, or of cost of production to the contrary notwithstanding*) the actual market value and wholesale price of merchandise at the time of exportation to

the United States. As has already been stated, unbound sheets similar to those here involved are not sold in wholesale quantities in the country of production and from whence imported, hence resort in determining foreign market value thereof must be had in the procedure laid down in Subsection 10, *supra*. Although it does not appear in the stenographic report of the proceedings before the Board, it was announced on the hearing that the appraiser in fixing the foreign market value of these sheets was guided and controlled by the directions promulgated by Assistant Secretary of the Treasury Curtis, contained in a Department Circular dated June 7, 1913, which, so far as applicable were as follows:

"(2) That when such books, which are only sold at retail abroad, are imported in sheets, the actual price paid by the purchaser, not including the royalty charge, if any, should be taken as the market value for appraisal purposes, provided that in no instance shall the appraised value be less than 12 ½% of the foreign published price."

The rule of guidance thus promulgated, and followed, was an arbitrary one, and was of course wholly without warrant in law. It was repugnant to the very plain provisions of the statute and a foreign value fixed thereunder might only by the merest chance be a lawful one.

We do not overlook the fact that in some instances the Board has heretofore held that royalties were properly included in the foreign market value, and it may be readily appreciated that conditions attending sales in wholesale quantities of merchandise for consumption in the country of production might be such as to make the royalty part of the selling price, in which case it should of course be included in the appraised value of like merchandise imported into the United States; and it is therefore not our purpose here to overrule any decision of the Board which may be in apparent conflict with the views here imposed. In the case at bar, however, we are satisfied from the detailed facts of the purchase that the royalty to be paid on the bound book after sale in the United States is no part of the foreign value of the sheets, and that the invoice values represent the full foreign value thereof; and for these reasons we sustain the entered value of each of the items.

MCCLELLAND,

General Appraiser.

I Concur.

J. B. SULLIVAN,

General Appraiser.

#### PSEUDO-NEWS NOT COPYRIGHTABLE.

A CURIOUS and interesting point in copyright law came up in the U. S. District Court for New York last week in the suit of Acton Davies, the dramatic critic, against Edward J. Bowes, the producer of the drama known as "Kindling," the name of the author of which was given as "Kenyon."

In June, 1908, Mr. Davies published in an afternoon newspaper, under the headline "News of the Theatres," a short story. It was supposed to describe a pathetic scene in a court room in a little Massachusetts town, in which Mr. Davies was present through the chance of having missed his train. This Kenyon picked up and made the plot of his play, "Kindling." Mr. Davies then sued

the producer for breach of copyright. It has already been held that news, as such, is not copyrightable.

Judge Hough, in deciding against the plaintiff in this case, pointed out that not only was it impossible to copyright the news, but, quoted the case of Wright versus Tullis, in which it had been held that the fact that the author, in order to arouse interest in a copyrighted work, said that it was a translation from a well-known foreign author, vitiated the copyright. In the same way the Court held the fact that the incident had been published as a true happening made it impossible to copyright it.

"The pretense here," said the Court, "was for the purpose of attracting attention and lending interest to an alleged occurrence, which if told as fiction would have been tawdry and unconvincing. The man who used the episode swears that he thought it at least as true as most journalistic news items—and I may add that I remained under the same impression until the argument of counsel enlightened me."

#### PUBLISHERS' WEEKLY MAIL STOLEN.

THE FIRST MORNING mail for the Office of THE PUBLISHERS' WEEKLY, on November 14th, was stolen by two boys, former employees, who called for the mail-bag at the Post Office, and received it through misrepresentation. Both were arrested within a few hours, but not before one of them had destroyed a number of letters, including several checks and money orders. Under the circumstances we beg the indulgence of those correspondents whose letters failed to reach us, and request those whose accounts, when a statement is rendered, show non-receipt of remittances, to kindly notify us promptly.

#### JOINT MEETING OF AMERICAN ACADEMY OF ARTS AND LETTERS AND NATIONAL INSTITUTE OF ARTS AND LETTERS.

At the concluding joint session of the National Institute of Arts and Letters and the American Academy of Arts and Letters at Chicago on November 14th, Augustus Thomas, playwright, was presented with a gold medal for having achieved more in the dramatic world than any other American, taking into account the work of a lifetime. The gold medal is awarded in music, literature or the arts once in every ten years.

Professor Brander Matthews, of Columbia University, was re-elected president, and all of the other present officers were renamed.

The following were admitted to membership:—Professors Ashley Horace Thorndyke, of Columbia University; Francis Barton Gummere, of Haverford College; Frank Jewett Mather, Jr., of Princeton University; Mr. Brand Whitlock, one-time Mayor of Toledo, Ohio; Mr. Ernest Schelling, composer; Mr. Henry Bacon, designer, of New York, and Mr. Arnold William Brunner, designer, of New York.

The subject of admitting women, which came up officially for the first time since the

admission of Julia Ward Howe, ten years ago, was mentioned by Prof. Brander Matthews who named five Americans who, he says, are eligible as "Immortals." They are Ida M. Tarbell, research; Mary Wilkins Freeman, fiction; Edith Wharton, fiction; Mary Cassatt, painting, and Margaret Deland, fiction. But he advised women notables because of tedious procedure that practically closes the door to them, to start a Hall of Fame of their own—a suggestion later disapproved by other members. During Friday morning's session Madison Cawein, William H. Lowe, John Luther Long, Meridith Nicholson, William Sloane, and Harrison S. Morris denounced the present tendency of novelists to overemphasize the sex motif. Mr. Cawein said the drama had become the worst offender in "sordidness," but prophesied the tendency would not endure.

Reignald De Koven, composer, during his talk on grand opera in English, said the rag-time music of the day was not wholly to be shunned. It has, he said, the germ of a national folk music, and an expression of the national life in song—a thing America is now most in need of in music. He spoke strongly in favor of grand opera written in English.

Paris was chosen as the next meeting place at the joint assembly.

#### COUNCIL OF THE AUTHORS' LEAGUE MEETS.

THE first Autumn meeting of the Council of the Authors' League was held at the Hotel Astor, in New York City, on October the 21st. Members of the Council present included Mrs. George C. Riggs (Kate Douglas Wiggin), and Messrs. Ellis Parker Butler, Gelett Burgess, Rupert Hughes, Harvey J. O'Higgins, George Barr McCutcheon, Will Irwin, Louis Joseph Vance, Hamlin Garland, Samuel Hopkins Adams, Owen Johnson, and John O'Hara Cosgrave.

The meeting was called to order—we quote from the *League Bulletin*—by Mr. Gelett Burgess, who was elected Chairman. The report of the Secretary and Treasurer was read by Mr. Ellis Parker Butler, and showed a total membership in the League of five hundred and forty-five members, consisting of four life members, four hundred and ninety-four regular members, and forty-seven associate members. The Treasurer's report showed a balance of \$1,007.87, with collectible accounts amounting to \$195.00, giving a total on that date of \$1,202.87.

Mr. Will Irwin, as Chairman of the Committee on Relations with Publishers, reported that the members of the committee had been in consultation with publishers, and that they felt the time was now ripe for the League to take up the question of a uniform contract. It was voted that this matter should be referred to the attorney of the League, and that, if possible, a contract should be published in *The Bulletin* embodying the points which The Authors' League considers of importance to the interest of all its members. For the Moving Picture Committee, Mr. Rex Beach reported that he had been working



during the summer with the officers of some of the leading moving picture companies, and that he thought within a short time he would be in a position to announce a regular royalty scale for authors. There are many difficulties in working up the details of such an arrangement, as the bookkeeping alone would be a tremendous task. Mr. Hamlin Garland suggested that a list of approved moving-picture concerns be published in *The Bulletin*. After discussion, however, it was the opinion of the meeting that at the present time such a suggestion was not practicable.

luncheon will be served for all members of the Council who may wish to come in, following which the Committee will go into executive session.

The question of an endowment fund, which had been suggested at the last meeting of the Council, was again brought up for discussion. It was the opinion of the Council that a sinking fund should be established by inviting subscriptions from members of the League, the proceeds of this fund to be used toward carrying out the plans of the League and defraying expenses of prosecuting test cases which the



A SUGGESTIVE DISPLAY FOR A BOOK OF LOCAL HISTORICAL INTEREST.

This window was at McClurg's (Chicago) for Quaise's "Chicago and the Old Northwest" (Univ. of Chicago Press). It shows a collection of relics from the Chicago of old Fort Dearborn days, among them a number of important manuscripts yellow with age, which were rescued from a mass of rubbish in the old Heald cabin about a year ago. Among the Indian articles shown are war clubs, peace pipes, devil charms, and gayly beaded articles of apparel.

Mr. John O'Hara Cosgrave reported, as Chairman of the Entertainment Committee, that the committee desired the opinion of the Council on the subject of holding a banquet. It was voted that the Authors' League give a banquet as soon as possible, and that the matter be referred to the Entertainment Committee with power to act. It was the opinion of the meeting that this banquet should be made an occasion for the members of the League to come together, that publishers and editors should be invited to attend, and that the dinner should be at such a cost that it would be possible for all members of the League to come.

It was announced that the Executive Committee has decided to hold its weekly Thursday meeting at the National Arts Club, where

League will necessarily have to carry up. It was explained that with the present income of the League, derived purely from membership dues, it would be impossible to carry on this work. Messrs. Hamlin Garland and Samuel Hopkins Adams were elected to the Endowment Committee, and this matter was referred to that committee for its consideration.

Mr. Rex Beach addressed the meeting on the subject of the inadequacies of the present Canadian copyright laws. It was voted that the Copyright Committee take up the present state of Canadian copyright, and that the proposed changes in the law be brought before the Canadian Parliament at its next session.

Mr. Hamlin Garland recommended that the Council take up with the Postmaster-



General of the United States the inclusion of books and manuscripts in the Parcel Post. It was moved by Mr. Beach, seconded by Mr. Garland, that the Executive Committee appoint a committee in Washington to see the Postmaster-General in regard to this matter. This motion was carried.

Mr. Owen Johnson discussed the question of dramatic rights, urging that, from the authors' standpoint, the League at once consider seriously going into the dramatic field. It was moved by Mr. Johnson, seconded by Mr. Beach, that the Executive Committee appoint a committee on dramatic rights. This motion was carried.

The Managing Secretary then read a communication from Mr. Jack London asking the League to join him in the prosecution of a case, involving the validity of the copyright laws, which he has instituted against the Balboa Amusement Producing Company, of Los Angeles, California. It was explained that this case involved the interests of authors and publishers and the validity of their copyrights. It was voted that The Authors' League pledge to Mr. London its support in prosecuting this case, and the Secretary was instructed to inform him to that effect.

The Managing Secretary presented, for Mr. Emerson Hough, a suggestion that the League make a test case of an action which he may institute concerning the relations of moving-picture rights to dramatic rights. This matter was referred to the Executive Committee with power to act. There being no further business the meeting adjourned.

#### BARRIES LOSE "DE LUXE" BOOK SUIT.

AFTER BEING OUT only an hour and a half the jury in the suit of the "limited edition" book firm of George Barrie & Son against J. Macy Willets to collect on notes aggregating \$6,000 out of a total of \$48,000 given by the defendant brought in a verdict for Willets. Under the verdict the defendant not only recovers \$36,313 which he has paid for "de luxe" books under representations found by the jury to be false, but the entire \$48,000 worth of notes are cancelled. The books Willets bought go back to the publishers.

After the jurors reported the verdict they discussed their conclusions with the attorneys, and it was learned that eleven jurors stood for the defendant from the start, but one held out because he believed Willets made his contracts for the books with full knowledge of what he was doing, and that he should be compelled to pay. The other jurors finally won him over with the argument that the publishing concern had no business to extend such extensive credit to a youth only twenty-one years old.

The Barrie concern is one of the largest of the kind in the country, and the verdict is the first returned against it.

Another suit against the Barries, which has some points in common with the Willets case, is to be tried shortly in the Supreme Court. The defendant is Aaron V. Frost, Jr., son of the secretary of the jewelry firm of Black, Starr & Frost, who is now twenty-seven years

old, and who was induced to buy \$75,000 worth of books.

In his charge to the jury Justice Greenbaum riddled the contention that the plaintiffs' agents were the agents of Willets because the contracts he signed stated that they were his agents. The court said that the most important element of fraud in the case was as to the editions being limited. Justice Greenbaum said that the testimony showed that reputable publishers of de luxe editions destroy their plates so that no more editions can be printed, but the Barries admitted that they kept the plates and intended to print more books, because this was the general rule.

"The misrepresentation as to the limited edition warrants a finding of fraud enough to void the entire contract," said the court. After the jurors had reported their verdict they said the charge in this respect made a verdict for Willets the only one they could give.

#### ANOTHER "DE LUXE" FRAUD CHARGE.

MRS. MARY L. ROGERS, of Boston, another alleged victim of false representations of the values of editions de luxe, on November 15th, filed suit in the Supreme Court to recover \$82,450, which she said she paid for supposed valuable works, which proved, she said, to be worth not more than \$3,000.

Mrs. Rogers alleged that the persons who induced her to buy represented that they had been commissioned by a Chicago millionaire to buy a \$250,000 library for him, and they came to her to buy a part of this library because they were short of ready cash when the opportunity presented itself to buy some books at advantageous prices.

The defendants, she declared, promised her handsome profits when it came time to turn the books over to the millionaire.

The defendants include George Barrie & Son, who had just lost their suit in the New York State Supreme Court to recover \$55,000 from J. Macy Willets; the other defendants are Robert Barrie, of the same firm, James and Glenn F. Farmer, who have been connected with other suits over books, and the Anglo-American Authors' Association.

Among the prices paid by Mrs. Rogers were \$2,150 for sets of Hugo, Shakespeare and the Secret Memoirs of the French Court; \$800 for a set of Shelley and one of Paine's "Arabian Nights," \$15,000 for a Shakespeare in loose pages and \$4,100 for a Life of Lincoln.

#### OLDFIELD TO PRESS ANTI-PRICE-MAINTENANCE BILLS.

ACCORDING to newspaper reports Representative Oldfield, chairman of the House Committee on Patents, intends to make another attempt this winter at the regular session of Congress to have enacted amendments to the existing patent laws. He stated in an interview that he intends to reintroduce the old Oldfield bill modified but slightly. This bill provided for compulsory licensing of patents, and for the definite prohibition of the manufacturer to control the retail price of a patented article. Both of these features of the Oldfield bill were the

cause of considerable objection on the part of patent attorneys and manufacturers.

Mr. Oldfield said that he has received considerable literature and correspondence upon the point that fixed prices are a good thing for the consumer, but that he is unable to appreciate the argument.

#### "PERLMUTTERINGS."

BY MONTAGUE GLASS IN "SYSTEM."  
ON THE PRICE-MARKING OF GOODS.

Some concerns mark their goods according to the cost of manufacture, Mawruss, and others do a big business for a short time by marking them according to a competitor's prices.

#### RECORD OF AMERICAN BOOK PRODUCTION, OCTOBER, 1913.\*

INTERNATIONAL CLASSIFICATION	New Publications		By Origin.			Total.
	New Books.	New Editions.	American Authors.	English and Other Foreign Authors		
				American Manuf.	Imported.	
Philosophy.....	18	3	16	4	1	21
Religion, Theology.....	31	2	22	2	9	33
Sociology, Economics...	75	5	75	....	5	80
Law.....	35	6	41	....	....	41
Education.....	15	2	16	1	....	17
Philology.....	7	2	4	4	1	9
Science.....	34	8	35	....	7	42
Applied Science, Engineering.....	52	8	58	....	2	60
Medicine, Hygiene.	18	4	16	....	6	22
Agriculture.....	20	1	19	....	2	21
Domestic Economy	6	2	8	....	....	8
Business.....	7	1	8	....	....	8
Fine Arts.....	22	1	15	....	8	23
Music.....	7	....	3	....	4	7
Games, Amusements....	4	1	5	....	....	5
General Literature, Essays.....	41	6	30	4	13	47
Poetry and Drama.....	22	5	19	3	5	27
Fiction.....	97	5	76	17	9	102
Juvenile Books.....	78	16	70	9	15	94
History.....	30	....	19	...	11	30
Geography, Travel....	40	....	25	1	14	40
Biography, Genealogy..	42	4	26	1	19	46
General Works, Misc..	15	....	11	....	4	15
Total.....	716	82	617	46	155	798

\*These figures include pamphlets, of which 113 were recorded in October.

#### SELLING HELPS.

##### THE MAILING LIST AGAIN.

Do you keep a record of the name and address of every customer who buys of you? You should. A man who asks for and buys a certain book on gardening can be sold other books on that subject if he is carefully and tactfully followed up. A letter, a folder or some other neat little announcement will practically always bring good returns.

The same principle applies to other classes of purchasers, of course. The young mother, for instance, interested in books on nursing, care and feeding of infants, etc., and later on the training of children and good juvenile books for them to read. And the club woman, interested in social and economic works; the traveler, interested always in any new book devoted to places he has seen or intends to visit; the historian, the school teacher, the clergyman, the doctor, lawyer, and so on through all the numberless possibilities available to the wide-awake bookseller.

Try to secure the name and address of every purchaser. If you cannot get the address without "forcing" matters, the name will suffice—you can get the address later from the directory.

Make an indexed card list of the names so secured, and classify the list according to class of books in which each customer is interested.

When a new book, or a revised edition, appears on any of the subjects for which you have a list of interested customers, let them hear about it. You will find that while it's good policy and pays to bring new customers to your store, it costs less in effort and money to make your old customers more frequent ones. Start getting that list together to-day.

##### ADVERTISING SELECTED LISTS.

Right in line, too, with the above is the suggestion that you make up a selected list of books for various classes of customers, and insert these lists from time to time in your local papers. This specific appeal will count for a whole lot more than the mere general announcement that the majority of you run to the effect that "John Doe's book shop handles books of all kinds and is located at such-and-such a place."

Have several hundred, or as many more as you can use, of each of these slips printed on a good quality antique white or "toned" book stock, and insert one in each package delivered to a customer buying a book on that particular subject. A list of books for nurses, mailed to all the nurses of your town, and the same thing done for the various other classifications you prepare, will bring you many sales that otherwise might never be made or which might go to your competitor or be sent direct to the publisher.

##### HAVE YOUR STATIONERY "DIFFERENT"

When you mail lists of books and other advertising to customers, present or prospective, you will find that it will pay to get away from the ordinary commercial size and commercial stock of the ordinary envelope used in your general business correspondence.

At very little additional expense, you can



get a private correspondence shape envelope in an attractive dull kid (sometimes called "wedding") finish. Place your imprint in small, dignified type on the *flap* of the envelope. The address side will thus be left free of any printing, and, with a two cent stamp—yes, *two cents*—your announcement will go out apparently as a personal letter.

It's really wonderful how often such an announcement will miss that yawning waste basket that makes such dents in our advertising appropriations.

RICHARD B. G. GARDNER,  
*Manager the Publishers' Cooperative Bureau.*

#### POSTAL MATTERS.

##### POSTAL BILLS NOW BEFORE CONGRESS.

IN THE usual flood of bills presented to Congress, good bad and indifferent, there is the usual grist of proposals for postal legislation. All will, with practical certainty, die with the present session, but many will be later revived.

##### POSTAGE RATES.

Twelve bills have been introduced relative to postage rates. That introduced by Mr. Burton of Ohio, S. 152, would make first-class rate one cent per ounce. The same is true of H. R. 62, introduced by Mr. Aiken of South Carolina, H. R. 4322, introduced by Mr. Bartlett of Georgia, H. R. 4606, introduced by Mr. McKellar of Tennessee, H. R. 5389, introduced by Mr. Rouse of Kentucky, H. R. 5610 by Mr. Austin of Tennessee. Variations of the above declarations for one cent an ounce are the following: S. 1297, introduced by Mr. Penrose of Pa., would make the letter rate one cent an ounce where the delivery is to be within the limits of the local office. Precisely the same point is covered by H. R. 6380, introduced by Mr. Roddenberry of Georgia. A still further variation is found in H. R. 7473, introduced by Mr. Griest of Pennsylvania. This would make the first-class rate two cents for the first ounce and one cent for each additional ounce. Also a one cent rate on local "drop" letters.

Two measures introduced, S. 1769, by Mr. Townsend of Michigan and H. R. 5307 by Mr. Lloyd of Missouri, provide for carrying in the mails reply letters and postal cards without the prepayment of postage.

Mr. McCoy of N. J., by House Joint Resolution 69 would provide for the establishment of a committee of 4 members of Congress, two appointed by the president of the Senate and two by the Speaker of the House for the purpose of inquiring into one cent letter postage.

##### MAIL ORDER HOUSES.

Mr. Hinebaugh of Illinois, by H. R. 5308, would levy a tax of one per cent annually on all sales made by persons, firms, or corporations engaged in interstate mail order business. The receipts from such tax would be allotted to the States wherein the goods are sold. The distribution would be under the direction of the Secretary of the Treasury.

##### PARCEL POST.

Several measures have been introduced relative to Parcel Post changes, but as changes

in rates, weights, and classifications at present rest in the hands of the Postmaster General, with the consent of the Interstate Commerce Commission, only one legislative movement in the season has immediate pertinence. This was Joint Resolution No. 60, introduced by Mr. Bryan of Washington. It would abrogate the section in the Parcel Post law authorizing the Postmaster-General to change classification rates, scales, and other conditions affecting service, with the consent of the Interstate Commerce Commission.

##### TELEGRAPH, TELEPHONE, RAILROADS.

Several measures have been introduced whose scope involves: first, the extension of the Post Office over the entire business of public transportation; second, the public control of all telegraph and telephone wires.

H. R. 79, introduced by Mr. Reilly of Connecticut, proposes to consolidate the Interstate Commerce Commission with the Post Office under the Postmaster-General with ten associates at a salary of \$10,000 each. This measure would permit the Department to take over railroads on six months' notice and would guarantee to stockholders a return equal to the average return for the ten years previous. It would allow holders of bonds of such railroads to exchange same for 5% forty-year United States bonds. The measure also specifies regulations for the operation of roads handling freight, parcel post, etc.

Of somewhat similar intent is H. R. 1935, introduced by Mr. Goeke of Ohio. This bill would extend the operations of the postal service to express companies and railroad carriers; would provide for their acquisition by the government, the value of their holdings, etc., to be determined by the Interstate Commerce Commission.

Mr. Cary of Wisconsin, introduced H. R. 2866 and 2867. The first deals with the government ownership of telegraph lines, and the second with the government ownership of telephone lines.

##### CAN'T PREVENT SALE OF STAMPS BY SLOT MACHINES.

THE Post Office Department has no authority to discontinue the sale of postage stamps through slot machines maintained in hotel lobbies, drug stores, news-stands or other places of business. This was the decision reached by the Postmaster-General Nov. 15th, after receiving complaints against the sale of stamps in this manner.

The machines sell four one-cent or two two-cent stamps for a nickel, making a profit to the merchant of one cent on each transaction. Many indignant citizens wrote to the Post Office Department denouncing this as extortion.

Third Assistant Postmaster-General Dockery said that while there is a law prohibiting the sale of stamps at more than their face value, it applies only to postmasters and their employees, and the Government has no jurisdiction over stamp vending machines located elsewhere than in Post Office premises.

##### POSTMASTER-GENERAL RECOMMENDS FIFTY POUNDS PARCEL POST WEIGHT LIMIT.

POSTMASTER-GENERAL BURLESON has recommended to the Interstate Commerce



Commission that the maximum weight of parcel-post packages be increased from twenty to fifty pounds for all distances.

Before the weight limit may be increased, it will be necessary, under the law, for the Commission to pass affirmatively upon Mr. Burleson's recommendation. It is expected to take such action.

#### TRADE ASSOCIATIONS.

##### STATIONERS' BOARD OF TRADE.

THE Stationers & Publishers' Board of Trade, Inc., have appointed Mr. John F. Phelan secretary and treasurer, in the place of Mr. Herbert M. Condit. The executive committee are engaged in reorganizing the office, and hope under the new secretary to put new life into every department, and give the members more prompt and better service than ever before.

##### BOOKSELLERS' SCHOOL.

THE LAST SESSION of the Booksellers' School, before the holidays, was held last Tuesday night at Vaughan and Gomme's book store, 2 East 29th Street.

Mr. E. W. Mumford, of Philadelphia, spoke on "Children's Books," a subject appropriate to the season. The speaker's enviable reputation as an expert, enhanced the benefit derived.

##### BOOKSELLERS' LEAGUE.

THE November dinner of the Booksellers' League was held as usual at the Hotel Brevoort a week ago Wednesday night. A lengthy list of new members was welcomed to the League—a proceeding that is getting to be a regular feature of the League's dinners. They were:

Badenhop, Wm. M.	J. S. Ogilvie Pub. Co.
Bockmeyer, John	Doubleday, Page & Co.
Bucklin, F. H.	Grosset & Dunlap
Buist, D. C.	Presbyterian Board
Cadigan, Thos.	Brentano's.
Chivers, Cedric	Pres. Chivers Bookbinding Co.
Combs, Hugh D.	W. R. Jenkins Co.
Flounlacker, E. H.	Grosset & Dunlap
Hajek, I. C.	The Syndicate Trading Co.
Hope, Frederick	B. W. Huebsch
Hubrecht, C. F.	Brentano's
Hulings, Lloyd	Hinds, Noble & Eldredge
Hurst, Richard	Hurst & Co.
Kavanagh, Wm. H.	Grosset & Dunlap
Kelly, G. W.	F. A. Stokes Co.
Leonard, R. W.	Gimbel Bros.
MacAuley, Arthur	Baker & Taylor Co.
Martin, J. H.	International Text Co.
Mathieus, F. K.	Boys Scouts of America
Myer, J. M.	The Bobbs-Merrill Co.
Pfeifer, J. C.	D. Appleton & Co.
Sampson, H. W.	Hurst & Co.
Schindel, G. J.	L. Bamberger & Co.
Schwab, Wm. C.	The H. B. Claflin Co.
Wyant, G. G.	Dodd, Mead & Co.

The President introduced as the first speaker of the evening Mr. Richard B. G. Gardner, manager of the Publisher's Cooperative Bureau, who spoke of the purpose of the Bureau and reviewed its work to date. Much of the work so far he said had been necessarily preliminary, the results of which it was hoped, would show later. He told of the Book

Exhibit held recently and of others planned and announced that the Bureau had arranged for an extensive magazine and newspaper advertising campaign this winter in cooperation with a well-known firm of sectional bookcase manufacturers. The publishers were themselves to run a cooperative advertising campaign, he said, in *Harper's*, *Century*, *Scribner's*, *World's Work*, and other similar of their magazines. This latter was to be along general lines—providing in each case a coupon for the reader to fill out with his name and address and return to the Bureau. In return the reader was offered a free subscription to *Best Books*, the new monthly book list being published by the Publishers' Bureau.

This general advertising campaign was to ask, Mr. Gardner said, a number of specific questions, such as, "Do you have difficulty in buying books?" "Is there a bookseller in your town?" etc. It was hoped that a sufficiently large number of answers to these advertisements would be received by the publishers to give them valuable data as to the adequacy or inadequacy of specific local bookstores and as to places possibly offering good openings for new book stores. Where direct orders came in from *New Books* or other publishers' advertising it was now their practice, so far as possible, said Mr. Gardner, to turn such orders over to the local bookseller for filling. Where there was no local bookseller, or where the publisher did not feel that the order would receive proper attention from the local bookseller, the order might be filled direct, but Mr. Gardner added that in this case the local bookseller was often given credit for the amount of the sale.

Following Mr. Gardner, Mr. Henry Gaines Hahne talked most delightfully on the necessity of the bookseller getting people's attention to the *inside* of books. Reading, he said, *reading* was a lost art to-day. Reading, he defined as simply the grasping of the thought in a printed word and expressing it with the voice; but only too many people to-day miscall a mere mumbling of *words* reading, and class real reading, when they hear it, as elocution. But "elocution" has now, alas, come to mean something distorted and artificial while reading, despite the fact that it may have an elaborate technique, is still the simplest and most natural of the arts. Mr. Hahne illustrated his talk with numerous bits of apt, and often humorous quotation. He stated that, in his experience as a teacher of oral English, not one person in two hundred was able to read even a short passage of simple English intelligently. Pointing his moral he gave numerous instances of public readings of his own that had directly and largely stimulated the sale of the works from which his readings were taken, and, in effect, told his hearers to go out and do likewise.

The last speaker of the evening, Dr. Frances Harvey Green took his auditors for a very desultory, humorous "Literary Ramble Around Boston." It took a long time for Mr. Green to ramble as far as Boston, but his audience didn't mind the delay. Speaking of the peril of loaning books—"tis better to have loaned and lost than never to have

loaned at all"—he referred to the well-known bibliographer who, annoyed by the non-return of books loaned, finally had a new bookplate made bearing beneath his name this reference, "Matt. 25:9." The verse proves to be: "Go ye rather to those that sell and buy for yourselves." Mr. Green's ramble was punctuated with good stories, and, though the hour of closing was late, those that stayed through felt themselves amply repaid.

#### COPYRIGHT NOTES

##### ARGENTINE COPYRIGHT LAW.

ACCORDING to a cable despatch from Buenos Ayres dated Nov. 11th, the Argentine copyright law which gives to foreigners in Argentina the same rights as to citizens of the republic has been taken advantage of in the form of reciprocal arrangements by France, Italy and Spain.

For several years the American and British magazines have been used in Argentina as though they were printed for private circulation. Stories by the dozen pages and continued stories are at this time being used by leading monthly publications without a sign of credit.

That the publishers of the United States may be able to take advantage of the liberal provisions of this law it is necessary that Argentine authors be granted the same rights here as Americans would receive there.

##### NEW ZEALAND ACCEPTS BRITISH COPYRIGHT ACT.

THE NEW New Zealand Act accepting the British Copyright Act of 1912 passed its third reading on August 22, 1913, thus becoming law in New Zealand.

##### COPYRIGHT CONVENTION NOT YET RATIFIED BY ARGENTINE HOUSE

WHILE THE Argentine Senate ratified the fourth Pan-American copyright convention on the 19th of December 1912, it has not yet been ratified by the House of Representatives, which action is necessary before the proclamation of the treaty can be authorized.

#### COMMUNICATIONS.

##### ANNOYANCE OF DELAYED INVOICES.

Cincinnati, O., November 12, 1913.

Editor The Publishers' Weekly.

There seems to be a growing evil among publishers that is getting worse every year, namely, the holding back of bills for goods sent out for a week or ten days after the goods have been sent. I have received several shipments of books by express in the past two months; books came promptly, but bills came in from ten days to two weeks afterwards, and the books laid in the stock-room unable to deliver on account of not receiving invoice for them. I wish you would publish a short notice to this effect that this evil may be corrected. Thanking you, I remain,

Sincerely yours,

HALL N. JACKSON.

##### SOME MERCHANDISING MATHEMATICS.

Boston, November 19, 1913.

Editor The Publishers' Weekly.

Do you realize that:—

I. A book bought for 90c and sold for \$1.20 shows a gross profit of 30c or 25% on the sale.

II. If mailed by you the cost becomes \$1.00 on a sale of \$1.20 and a profit of 20c or 16⅔% on the sale.

III. If postage is paid by the customer the sale becomes \$1.30 with a cost of \$1.00, a profit of 30c or 23% on the sale.

IV. In all the cases the expense is 28% on the sale.

V. Do you realize this should not look well to either you or to those from whom you buy?

Do you realize that if you reckon the profit on the cost you must also reckon the expense on the same basis and not profit one way and expense another?

Do you realize that an article bought for \$1.00 and sold for \$1.50 pays an advance of 50c? This 50c is 50% on the cost. Similarly 28% of expense on the sale is 42c, which is 42% on the cost. The net profit being 8c, which is .053% on the sale or 8% on the cost.

Yours truly,

W. B. CLARKE.

##### THE ETERNAL MASCULINE.

Boston, Mass., 20th November, 1913.

Editor The Publishers' Weekly.

I have just had my attention called to your note on page 1758 of the November 15th issue of THE PUBLISHERS' WEEKLY concerning the title of "The Eternal Masculine."

I think it is only fair to Miss Payne, the author, and myself, that it should be explained that neither of us had any knowledge whatever of Mrs. Andrews' "The Eternal Masculine" until Miss Payne's book was in the bindery.

I arranged with Miss Payne for the publication of her poems early in May, and the manuscript then had the title, "The Eternal Masculine," under which it appeared. The book was printed and going through the bindery early in August. Both Miss Payne and myself regret exceedingly that she and Mrs. Andrews should have selected the same title.

A much more unfortunate, from my standpoint coincidence, is called to mind through Lippincott's announcement of the "Book of the Epic" in the same issue of THE PUBLISHERS' WEEKLY. In June 1910, I commissioned Miss Helen A. Clarke to write us a book on exactly the same idea, that is to say, giving the story of every great epic in prose. The book appealed to me as so good that I even went so far as to give Miss Clarke a very substantial advance on account of royalties. Miss Clarke had the manuscript practically ready when Lippincott's book was first announced.

RICHARD G. BADGER.

##### BOOKS AND THE PARCEL POST.

New York City, Nov. 25, 1913.

Editor of The Publishers' Weekly:

One effect of the proposed merging of third and fourth class matter in parcel post delivery has not received attention, publicly, so far as I have read. This is in regard to net publications. It has become largely customary among publishers and dealers to advertise net books at the fixed price plus the postage required in each case. The procedure is simple where the postage rate is the same for



all parts of the country, but it would be practically impossible under the complicated zone system. As each seller is in the first zone and each buyer is in the first zone, viewed subjectively in each case, although any pair of these, one seller and one buyer, may be the continent apart, the system in operation would destroy all cash business and make the bookkeeping and billing cost of the book-trade enough more expensive to counter-balance the gains in reduced rates in the nearer zones.

It might be possible to somewhat mitigate the evils of the ridiculous zone system by numbering the zones consecutively from east to west instead of by miles from the given center of each individual, and then the publisher or dealer on the one hand and the buyer on the other could more easily compute the postage in each instance. Then the seller would always prominently display the number of his zone in his catalogs and other advertising. But at the best, the whole business is cumbrous and expensive in working. If, as is claimed, the lowered rates in the nearer zones will balance the raised rates in the distant ones, there is no valid reason for having different rates; the average cost will remain the same, for, so far as my experience and observation go, the demand from the distant zones is in proportion to the advertising done in that territory rather than in the ratio of the distance, cost of delivery being the same. So far as books, magazines, and papers are concerned, the domestic zone system, like the international tariff on books and art, is against wide culture, cosmopolitanism, unity in our national life, and favorable to the narrow view, to provincialism, to non-acquaintance and therefore to disunity in our national life.

EDWIN C. WALKER.

#### BOOKS AND THE PARCEL POST.

Editor the Publishers' Weekly:

Your editorial of the 15th inst. seems hardly in keeping with the customary accuracy and justice of the *Publishers' Weekly*. You refer to the telegram and letter of the American Publishers' Association as "a protest taking an extreme and perhaps ill-considered position." A careful reading of the actual wording of the communications in question will show that the telegram protested against consolidating third and fourth class matter "if this means an increase of present rates," and went on to say: "*Books ought to be permitted to go by Parcels Post*, but we protest against the discrimination in rates which permits a rate higher than the present third class in the sixth, seventh and eighth zones. Circulars, etc., ought certainly to retain the present rate of two ounces for one cent. (We will make no further reference to the serious matter of doubling the rate on circulars, etc., as no criticism of our position in this respect has been made.)

Our letter made a similar protest against consolidation if it should "mean any increase over the present third class rates of printed matter," or would in any way "discriminate in behalf of one section of the country as against

another." The letter led up to a definite suggestion: "That the rate of postage on third class matter be one cent for each two ounces or fraction thereof; that third class matter may also be mailed by Parcels Post, and when so mailed shall be entitled to the Parcels Post rates."

Your editorial says: "The protest went beyond the fact in saying that booksellers, librarians and others interested in book distribution opposed such a change." We made no such unqualified statement as to our position for a change, and we made no mention whatever, directly or indirectly, of librarians. As to booksellers and others really mentioned by us, our statements were based on investigations made by our manager, and on the very action of the American Booksellers' Association referred to in your editorial. You say: "As a matter of fact, the American Booksellers' Association had, by resolution of its convention last May, favored the consolidation of third and fourth class matter." Your statement gives the impression that the Association favored the consolidation unqualifiedly.

What was the action of the convention? Your own pages record it as follows: viz., that the Association is "in hearty accord with the proposed changes in the present Parcels Post as advocated and set forth to this body by the Postal Progress League, and furthermore do request that the Postmaster-General, who by law can, will make such changes in present zones, rates and weights as to meet the proposed rates suggested by the Postal Progress League."

Your editorial goes on to say: "When the question has received full consideration, it is fairly to be expected that the Interstate Commerce Commission will be asked to sanction a real step forward, which would be the inclusion of third class matter, including books, other printed matter and seeds, in the Parcels Post, with the proviso that rate for such matter should in no case exceed the maximum of one cent for each two ounces."

This is practically identical with the suggestion made in our letter to Washington.

Even the wishes of librarians—to which we did not refer because we were not fully aware of them at the time—seem to be almost identical with ours, as your editorial says they included a "request for a limitation of the rate for books and other printed matter to a maximum of one cent for two ounces where the Parcels Post rate would work an increase."

We feel that it is unfortunate that parts of your editorial have put the American Publishers' Association in a false light, but we are confident that this letter will remove any impression that we are out of harmony with our friends in the field of books in our efforts for the cause which we all have at heart.

Very truly yours,

THE DIRECTORS OF THE AMERICAN  
PUBLISHERS' ASSOCIATION,  
By Frederick A. Stokes,  
President.

#### OBITUARY NOTES.

HERMAN D. UMBSTAETTER of Boston, a writer and former editor of *The Black Cat Magazine*, died at his cottage at Lovell, Me.,



Nov. 25th, from a wound received in a gunning accident.

FERDINAND SWISZCZOWSKI, for about twenty years manager of the Cracow branch of the well-known Polish publication and book-selling establishment of Gebethner & Wolff, of Warsaw, and himself one of the best known representatives of the Polish book-trade, died in Cracow on September 30th, at the age of 63. He fell a victim to a murderous attack, the object of which was robbery. For many years he had been engaged on a Polish bibliography, which was nearing completion at the time of his violent death.

FREDERICK E. SITTS, who had been connected with The Century Co. for thirty-four years, died at South Norwalk, Conn., on Sunday, November 15th. He will be remembered by all who have visited the office of the company as the courteous and kindly man who stood behind the counter and received the rebuffs of the world and the orders for trade books. During his connection with The Century Co., Mr. Sitt's kindly and affectionate nature not only made friends for him with all with whom he was associated, but with the great number of people who called at the office. He made his home for many years in South Norwalk, where he was a deacon in the Congregational Church and a leader in Boy Scout work.

GILMAN H. TUCKER, secretary of the American Book Company, died November 14th at his home in New York City. Mr. Tucker was born at Raymond, N. H., on January 20th, 1836. He prepared for college at the Phillips Andover Academy, and was graduated from Dartmouth. Upon leaving college he entered the book business in Boston. He was manager of the educational department of Charles Scribner's Sons' Boston office for many years, and came to New York in charge of the same department in the Scribner home office in 1878. He became secretary of the Association of School Book Publishers, and later of the American Book Company. He was colonel on the staff of Gov. Berry, of New Hampshire, from 1861 to 1862.

JAMES CARTER BEARD, illustrator and author, brother of Daniel Carter Beard, died in his home at New Orleans. He was born in Cincinnati November 15th, seventy-six years ago, and was one of the last of the group of illustrators contemporaneous with Thomas Nast the elder, F. O. C. Darley, E. A. Abbey and Charles Stanely Rhinehart. Mr. Beard was of a family of distinguished illustrators. His work was principally on nature subjects. At one time he was editor of *Appleton's*, and was a member of the Salmagundi Club. He studied law with Rutherford B. Hayes and was admitted to the bar, but did not practise extensively. Among his books are "Little Workers" (1878) "Birds of North America" "Curious Homes and their Tenants" (1897) and "Billy Possum" (1909). He combined the work of a naturalist with that of an artist.

ALFRED RUSSEL WALLACE, scientist of worldwide reputation, died in London on November 7th in his 91st year. Dr. Wallace, the man who discovered the principle of evolution,

working independently, at about the same time that Darwin did was born in 1823, of parents too poor to give him more than a grammar school education. He supplemented this by home reading and by browsing in the public library of which his father had charge. Dr. Wallace traveled with Bates from 1848 to 1852, and the account of their journeys was detailed in his first book, "Travels on the Amazon and Rio Negro," which established his reputation. "Palm Trees of the Amazon" followed. While in Malaysia he thought out his theory of natural selection, and set forth his theories in "On the Law Which Has Regulated New Species," published in 1855. It was not until 1869 that he published his famous book "The Malay Archipelago." In 1875 he completed and published "Miracles and Modern Spiritualism." His "Geographical Distribution of Animals" appeared in 1876. Two years later he completed "Tropical Nature." In the following years his prolific pen turned out "Land Nationalization," "Bad Times," "Darwinism," "Vaccination a Delusion," "The Wonderful Century: its Successes and its Failures," "Studies Scientific and Social," "Man's Place in the Universe," "My Life," "Is Mars Habitable?" "Notes of a Botanist," and others.

#### LITERARY AND TRADE NOTES.

THE WORKS of Sir J. M. Barrie, in ten octavo volumes will be published before long in a "Kerrie muir Edition."

HENRY H. WINDSOR, publisher of *Popular Mechanics*, Chicago, has purchased an \$80,000 property corner at Cass and Michigan streets.

H. G. WELLS is to enlighten us still further with regard to coming events, in a prophetic trilogy announced for early publication in *The Century Magazine*.

*The Electrician and Mechanic*, of Boston, has been purchased by the Modern Publishing Company, publisher of *Modern Electrics*. The two magazines will be combined under the name of *Modern Electrics and Mechanics*.

MRS. ELIA W. PEATTIE'S "Annie Laurie and Azalea" (Reilly & Britton Co.), comes as a companion volume to "Azalea" published last year. It is a story for girls, in which a situation of two against one is changed into a triple alliance.

MRS. KATHARINE D. OSBOURNE gained her divorce this week in a suit against Lloyd Osbourne, the author and step-son of Robert Louis Stevenson on the ground of desertion. Mrs. Osbourne is awarded alimony and the custody of the two Osbourne children.

THROUGH a misunderstanding of the facts the price of the New Standard Dictionary was quoted by the PUBLISHERS' WEEKLY two weeks ago as \$30 for all bindings. This is the price of one of the subscription bindings only. Prices of the trade edition range from \$12 net in sheep to \$17.50 net in full goat-skin.

"LAHOMA" is the title of a new novel by John Breckenridge Ellis which the Bobbs-Merrill Company published during the month. Lahoma is a girl brought up on the Western frontier who wants to become "civilized," and is sent

to a great city to learn its ways. The book is illustrated by W. B. King.

PRINCESS ELIZABETH of Roumania, whose betrothal to the English Prince of Wales has been rumored of late, has just written a "fairy tale for grown-ups" called "The Lily of Life," issued this month as a holiday gift book by George H. Doran Company. The Queen Mother, "Carmen Sylva," contributes an introductory note to the story.

"PLAYS BY STRINDBERG, THIRD SERIES" (Scribner's) reveals Strindberg's development as a dramatist from his naturalistic revolt in the middle eighties to his final arrival at resigned mysticism and Swedenborgian symbolism. The plays in this new volume are "Swanwhite," "Simoom," "Debit and Credit," "Advent," "The Thunderstorm" and "After the Fire."

THE REBMAN COMPANY of 141-145 West 36th Street, New York City, asks us to emphasize to the trade that there is no financial connection existing between Rebman Limited of London, and Rebman Company of New York, and the failure of Rebman Limited reported in a recent issue of the PUBLISHERS' WEEKLY in nowise affects the Rebman Company of New York.

"LADY LAUGHTER," the new Barbour book (Lippincott), is designed to help make Christmas merry. Illustrations, box and decorations help to make it inviting outside, while Mr. Barbour's story is of the cheering Christmasy order. "Tales from Washington Irving's Traveller," illustrated in color by George W. Hood, is another Lippincott gift book, decorative and valuable.

THE HENRY JEWETT PLAYERS produced Jeffery Farnol's own dramatization of his first successful novel "The Broad Highway" in Boston late in November, while another Company presented it in London almost simultaneously. "The Amateur Gentleman" also will appear in stageland, for James K. Hackett saw its possibilities and secured the dramatic rights of the novel almost as soon as it was off the presses.

AN ATTRACTIVE little set of books is published in novel form by Paul Elder & Company under the title "Small Talks on Card Games." In what appears to be a regulation playing card case are six little paper covered booklets on "Coon Can," "Pinocle," "Royal or Lily Auction," etc., one being a general talk on the simple principles of good card playing. Virginia M. Meyer, a well known authority, is the author of the set.

MACAULAY's "History of England" is promised by Macmillan in an elaborately illustrated edition similar in style to the well-known illustrated edition of Green's "Short History of the English People." C. H. Firth, Professor of Modern History in the University of Oxford, is the editor. Nine hundred illustrations, including forty plates in color and a photogravure portrait will be included in the six volumes of the work.

THE FAMOUS "Every Child Should Know" series, which now comes in the H. B. Claffin Co's popular edition at 50 cents per volume,

is itself a valuable library for any child, and should be popular during the holiday season. The complete set of 20 volumes comes put up in a wooden box, or any ten volumes may be had in a cardboard box, all ready for the child who wants to know the best that literature, science and history can give.

L. P. JACKS, whose "Mad Shepherds" and "Among the Idolmakers," showed rare spiritual insight, will be heard from again in a third collection "All Men are Ghosts," which Henry Holt and Company have issued today. Despite an unobtrusive philosophical undercurrent, these studies of life come close to pressing questions of the time. E. V. Lucas's classic "The Open Road" will be published by Holt as a small quarto with sixteen colored illustrations to close their publishing for the present year.

CHARLES WEAVER BAILEY of 2100 Delancey Street, Philadelphia, has announced the engagement of his daughter, Miss Beatrice Bailey, to Robert M. McBride of New York City. Miss Bailey made her debut two winters ago. She is a sister of Mrs. Frank Crozer Knowles and a niece of the Countess de Sibour, who was Miss Kathryn Bailey before her marriage. Mr. McBride is the President of the McBride, Nast Publishing Company of New York. The wedding probably will take place in January.

W. C. FREEMAN, now advertising manager of the New York *Tribune*, will join the advertising staff of the New York *Globe* on Nov. 17th. Mr. Freeman states that he is leaving the *Tribune* with great reluctance. His title will be "advertising counselor." The personnel of the *Globe* staff as at present constituted will remain unchanged. His successor as advertising manager of the *Tribune* will be Elmer Helm, who, before joining its organization a year ago, was connected with the New York *American* as solicitor.

THE NOBEL PRIZE for Literature was awarded on November 13th to the British Indian poet Rabindranath Tagore. It is the first time that this prize has been given to anybody but a white person. The Tagore family belongs to the Province of Bengal. Many of its members have devoted themselves to literature and the arts, and some of them are in the Indian Civil Service. Some of the poems of Rabindranath Tagore were recently translated into English, and the result may almost be described as a furore.

A RATHER UNUSUAL bit of book news is the publication of eighty-seven volumes simultaneously. The Harpers have just done this in launching the new "World Library of Famous Books." This series is offered to meet the demand for good books which will take up little room, but which are well printed, well bound, and sold at a moderate price. Some of the best-known books in English literature are included: fiction, essays, poems, history, travel, and children's classics. Even the longest novels are complete in one volume.

"THE SPIRIT OF CHRISTMAS," one of those daintily made gift volumes for which the Christmas shopper is always looking, contains



short "prose poems" by Arthur H. Gleason. This, with an edition of Dickens' "Christmas Stories" illustrated in color by Spencer B. Nichols and an edition of the Christmas Carol (sheets from the "Christmas Stories" separately bound) are seasonable Stokes offerings. Oscar Wilde's "The Happy Prince," illustrated in color and a new satire by Gelett Burgess, "The Maxims of Noah" are also ready for the Christmas trade.

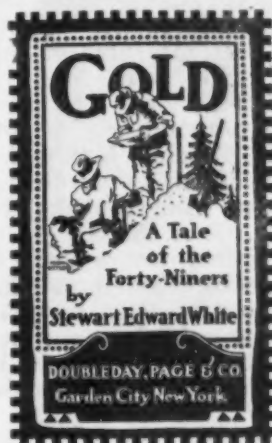
SOME PLEASANT episodes of the relations between an author and a publisher are fitly chronicled by Miss Caroline Ticknor, daughter of Benjamin D. Ticknor, long of Houghton Mifflin & Company and granddaughter of the Ticknor of Ticknor and Fields, its predecessors, in the volume on "Hawthorne and his publishers," just issued by the Houghton Mifflin Company. Miss Caroline Ticknor had already made pleasant reputation for herself in her previous literary work, and this volume makes an interesting link between the third and the first generation of the Ticknor family.

THE COMMITTEE on express service and rates, appointed by the National Association of Railway Commissioners, and composed of one member from each state commission, has called a meeting for December 11th at Chicago to consider a uniform method for prescribing rates for express companies on traffic within the states. Martin S. Decker, of the Public Service Commission, 2d District, New York, is chairman. The object of the conference is to secure for state express traffic the same uniformity in rates as has been reached by the Interstate Commerce Commission. The express companies will be asked to submit detailed statements concerning their business. Shippers will also have an opportunity to be heard.

IMPORTANT DEVELOPMENTS took place this month in the Berlin newspaper field where a concentration of the great publishing interests in a few hands seems to be the order of the day as it is in America and England. The firm of Ullstein & Co., the largest publishing house in Germany, has acquired the venerable *Vossische Zeitung*, which was founded in 1704, for \$1,875,000 from the banking group comprising the Lazard, Speyer and Ellisen interests. The Ullstein firm, which consists of five hustling brothers, now owns four Berlin dailies, the most popular illustrated weekly, and the biggest circulating library and book publishing business in the country. August Scherl's *Lokal-Anzeiger*, hitherto Berlin's most popular daily, has, it is understood, passed into the hands of a capitalists' syndicate, which has acquired the control on behalf of the Imperial Government.

IN RESPONSE to request from American manufacturers and exporters, the Bureau of Foreign and Domestic Commerce, Department of Commerce, is issuing a newspaper directory that contains lists of news and trade papers in the principal cities and towns in foreign countries, supplemented with information as to advertising rates, subscription price, circulation, etc. These lists were transmitted by American consular officers, who are in a position to judge the value of local publi-

cations for advertising purposes. No attempt has been made to publish complete schedules of advertising rates, but a general idea may be obtained from the facts furnished. Brief statements are given also of the population, trade and industries of the districts covered by the reports. Copies of this publication will be sold by the Superintendent of Documents, Government Printing Office, Washington, D. C., for 25 cents each.



THE "BOOK STAMP" WHICH DOUBLEDAY, PAGE & CO. ARE USING TO ADVERTISE "GOLD."

DOUBLEDAY, PAGE AND COMPANY have adopted from Germany an ingenious and attractive advertising device. On the back of thousands of envelopes of first-class mail which leave their plant in Garden City is affixed a miniature poster, artistically printed in gold, red and black, reproducing Thomas Fogarty's cover design for "Gold," Stewart Edward White's new book. 2x1 1/4 inches in size, it gives a charming little picture of two red-shirted miners testing their "pay dirt." It is something which is bound to catch the eye, and the sales of "Gold" are reported to be showing the increased stimulus. This German idea of a tiny poster, artistically designed and printed, is an excellent one. The little stamp acts as so much advertising on its journey (for post-office clerks read books as much as any one else), and then adds an extra impression to the recipient of the letter. In Germany, owing to the remarkable attractiveness of these "stickers," they have become almost a craze—children collect albums of them and tourists buy them as souvenirs. Doubleday, Page and Company are much pleased with the success of the experiment on "Gold," and will try it on some of their forthcoming books.

AN IMPORTANT CONFERENCE was held November 3d at the Guildhall, London, England, of editors, publishers, newsagents, librarians, and representatives of the various churches convened by the National Council of Public Morals for the purpose of further considering the question of the control of the production and circulation of noxious reports and literature. Bishop Boyd Carpenter presided, and among those present were the Bishop of Birmingham, Mr. Stanley Jast (Library Association), Mr. G. A. Aitken (Home Office), Mr. Darton, Mr. Clayton Mather, Canon



Ingram, Prebendary Carlisle, Mr. G. Robinson (*The Times*), Mr. Robert Donald (*Daily Chronicle*), Mr. A. G. Gardiner (*Daily News and Leader*), Mr. J. A. Spender (*Westminster Gazette*), Sir H. Brooks Marshall, Colonel Unsworth, Mayor of Stepney, Bishop of Barking, Mr. B. Carter, Mr. J. S. R. Phillips (*Yorkshire Post*), Mr. Edward Bell, Mr. Oscar Berry, Mr. J. Cornish (Institute of Journalists), Mr. H. W. Keay, Mr. F. H. Deane, and others, with the director and general secretary, the Rev. James Marchant. The Chairman pointed out that measures of prevention or prohibition which were over severe were sure to create reaction. The prudent course would be to avoid anything like an attitude of tyranny. Mr. Stanley Jast said that books spoken of as definitely pernicious were absolutely absent from the shelves of public libraries. Mr. G. A. Aitken did not see how a bill of a criminal nature could be prepared to deal with a book of a demoralizing tendency, and Mr. Clayton Mather, very strongly contended that the publisher, and not the news-agent or the bookseller, should be punished for the sale of objectionable books.

#### BUSINESS NOTES.

CHICAGO.—Jordan & Company have removed from Wheaton, Ill., to 209 So. State St., Chicago. The rapid growth of this Company along the lines of sentiment gift books has been unusual, and to enable them to more promptly handle the rapidly increasing mail order business they have located in Chicago. They have in process of manufacture many of the most original ever put upon the market, and with increased facilities and the addition of new salesmen they hope to handle most satisfactorily a profit making line to the book-seller of gift and feature books made for those who want the best.

CHICAGO, ILL.—A judgment has been entered against Erick H. Hart, bookseller.

HACKENSACK, N. J.—The Cambridge Encyclopedia Company, publishers, formerly at 240 West 23d Street, New York City, have removed their offices to this city, which will hereafter be their only place of business.

JERSEY CITY, N. J.—E. D. Bellows, who for many years was in the employ of the American News Company, and more recently with Messrs. E. P. Dutton & Co., has opened a second-hand Book Store at 233 Central Ave., Jersey City Heights, which will be known as The Manhattan Bookshop. Central Avenue is the main business street of this section of Jersey City, and Mr. Bellows having the only bookstore there, expects eventually to develop a profitable business.

LANCASTER PA.—The Lancaster Mail Order House having passed out of business, L. M. Noll, its former manager has purchased the Lancaster Book Co., of which he is now the sole proprietor.

LEAVENWORTH, KAN.—Mrs. Harry Salinger has purchased the stationery, book and art store business of C. M. Chance & Co., in the Times Building, and is now in possession.

MEADE, KAN.—F. Fuhr of the *Globe* has been succeeded by William S. Martin.

NATCHEZ, MISS.—R. Lee Byrnes is offering 25c. on the dollar.

NEW YORK CITY—The DeVinne Press has increased its capital stock from \$200,000 to \$300,000.

PORTSMOUTH, O.—Schloss & Co., book-sellers, newsdealers and stationers, have filed a petition in bankruptcy.

ST. JOHNSBURY, VT.—F. O. Clark, book-seller, newsdealer and stationer, is succeeded by Fred W. Taylor.

WASHINGTON, C. H., O.—J. T. Tuttle, formerly superintendent of schools, who has purchased the bookstore of F. E. Springer & Company, one of the oldest stationery establishments in the city, plans a number of radical changes in the interior of the store.

#### VISITING BUYERS—NEW YORK CITY.

FOR THE WEEK ENDING NOVEMBER 26, 1913.

P. J. Dolt, Scott-Griggs Co., Cleveland, Ohio.

C. W. Keiser, Hazelton, Pa.

John B. Foster, Newark, N. J.

Mrs. C. L. Felton, Towanda, Pa.

G. W. Gage, Winsted, Conn.

Mr. Stonemetz, representing F. N. Joslin, Malden, Mass.

P. B. Magrane, of Lynn, Mass.

John S. Murray, of Albany, N. Y.

C. O. Armstrong, of Milford, Pa.

Charles A. Cock, representing the Howard & Barber Co., Derby, Conn.

C. C. Blauvelt, of Highstown, N. J.

Mr. Lewis, representing J. W. Philbrick & Co. Everett, Mass.

#### AUCTION SALES.

DECEMBER 1, 10:30 A.M. (One session.) Library of a New Jersey collector, including Americana, bibliography, criminology, fine arts, first editions natural history, angling, and sporting, etc. (No. 533; 400 lots.)—*Merwin Sales Co.*

—2:30 P.M. (One session.) Rare American portraits, early views in New York, Phila., oil paintings, including Gen. Geo. Cadwalader, etc. (No. 1095; 257 lots.)—Henkels.

—8:15 P.M. (Two sessions.) Valuable library of W. A. Gramer, esq. of New York. (408 lots.)—*Amer. Art Assn.*

DECEMBER 2D, 10:30 A.M. (One session.) A valuable collection of old American law books, property of John Thompson Brown, Evington, Campbell County, Va., including early Virginia session laws, journals of the House of Burgesses, proceedings of the convention of Virginia delegates, etc. (No. 534; 396 lots.)—*Merwin Sales Co.*

—2:30 and 8:15 P.M. (Two sessions.) Rare and valuable books belonging to C. Gerhardt & Co., N. Y., together with a portion of the library of a member of the New York Bar. (426 lots.)—*Amer. Art Assn.*

—7:30 P.M. (One session.) Stamps; 231 lots of U. S. postage; 82 lots revenue, M. & M.; 80 lots of German states; 255 lots of British colonies. (773 lots.)—*Columbus Collectors' Club.*

## Weekly Record of New Publications

*The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.*

*A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

*Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.*

- Abbot, Arth. J.** Rudiments of music. N. Y., Am. Book Co. c. 28 p. S. 20 c.  
By Director of Music, Public Schools, Buffalo, N. Y.
- Abbot, G: Maurice.** A short history of the Library Company of Philadelphia; comp. from the minutes; together with some personal reminiscences. Phil., Lib. Co. of Phil., Locust & Juniper Sts. c. 2+3-26 p. pls. facsims. 8°, gratis.
- Ackermann, Jessie.** What women have done with the vote. N. Y., W. B. Feakins, 21 W. 44th St. c. 86 p. 12°, 75 c.
- Adams, H: Coolidge.** Glimpses of the east and other poems. Bost., Sherman, French. c. 304 p. D. hf. cl. \$1.50 n.
- Adams, Juliette Graves, [Mrs. Crosby Adams].** What the piano writings of Edward MacDowell mean to the piano student. Montreal, N. C., Linden Press. c. 23 p. D. pap. 20 c.
- Ambler, C: H:** Thomas Ritchie; a study in Virginia politics. Richmond, Va., Bell Bk. & Stationery Co. c. 5+9-303+16 p. pls. pors. 8°, \$1.50 n.
- American School of Correspondence, Chicago.** Architectural drawing and lettering. Pt. I, Architectural drawing, by Fk. A. Bourne and H. V. von Holst; pt. II, Architectural lettering, by Fk. Chouteau Brown. Chic., Am. Sch. of Corr. c. various p. il. pls. plans. facsims. 8°, \$1.50.  
Legal history and law reform; instruction paper. Chic., Am. Sch. of Corr. c. 3+47 p. 8°, 50 c.
- Ames, Jos. Sweetman.** The constitution of matter. Bost., Houghton Mifflin. c. 10+242 p. D. (N. W. Harris lectures), \$1.50 n.  
Lectures delivered at Northwestern University, Evanston, Ill., by professor of physics, Johns Hopkins University. *Contents:* General properties of matter: mass; Corpuscles and atoms: electrical mass; Radio-activity; gravitation; Radiation: formation of molecules: elasticity; Properties of metals: thermionics: magnetism; Models of atoms: conclusions. Index.
- Anderson, D: Allen.** The school system of Norway. Bost., Badger. c. 232 p. (3½ p. bibl.) tabs. D. \$1.25 n.  
Treats of rise, development and present tendencies of Norway's educational activities. Attention is given to organization, administration and inspection of schools; to academic and professional training of teachers, their tenure of office, salary, pensions and life in general; to outlines of courses of study, and to comparisons between the schools of Norway and those of other nations, especially our own.
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- Arlen, C: Rufus.** Arlen's chart of Irish history. Bost., Mass., Arlen & Co. c. 1 sheet. f°, \$3, in folder.
- Arrowood, Milton W.** Refrigeration. [Rev. and enl. ed.] Chic., Am. Sch. o Corr. 215 p. il. 8°, \$1.
- Association of Collegiate Alumnae. Committee on Vocational Opportunities.** Vocational training; a classified list of institutions training educated women for occupations other than teaching. Northampton, Mass., Gazette Pr. Co. c. 137 p. 12° (Bulletin), 50 c.
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This is first publication of this document in an English translation. Its principal claim upon our attention resides in the ten illustrations, which show the Mission settlement under the primitive conditions which pre-

vailed at the time of the author's visit to California in 1816. In order to show the remarkable transformation which has taken place in the community a number of pictures of San Francisco at the present time are included in the volume. Author went as artist with the Romanzoff expedition to explore the northwest passage.

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By author of "Pran." A girl reared by rugged, elemental men of the western frontier, living out her childhood in mountain hollow and cabin; sent to a city to learn its ways—and developing into a lovely woman, is the heroine, Lahoma. When Brick Willock saved her and her stepfather from the band of outlaws to which he himself belonged, there was started a trail of hate and revenge. Brick after years is traced by the outlaws and his rescue is the climax of a series of exciting incidents involving Lahoma, her lover, and an Indian chief.

**Evarts, R. C.** Alice's adventures in Cambridge. Cambridge, Mass., Harvard Lampoon. 7-67 p. S. il., \$1.

**Farnsworth, H: W.** The log of a would-be war correspondent. N. Y., Dodd, Mead. c. 10+196 p. D. \$1 n.

Plain, unvarnished, but entertaining tale of a young American who had the determination to see the Balkan War as a war correspondent, and who succeeded in spite of obstacles that would discourage most men. In the first place, no newspaper would give him a position as



correspondent; and when, in spite of this drawback, he proceeded at his own expense to the seat of the trouble, none of the battling nations would let him see the war. But at last he got out of Constantinople, accompanied by a Greek guide who deserted him later, and equipped with little but his Yankee wit and desire to see what was going on, he followed the Turkish army, was present at several battles, and observed a great deal.

**Favourite Bible stories;** retold for the children by Uncle Timothy. 4 v. N. Y., E. Kaufmann. col. pls. Q. hf. cl. ea., 25 c.

**Fellowes, Page, comp.** A key to happiness. Bost., Sherman, French. c. 53 p. D. hf. cl. \$1 n.

Compilation from literature, ancient and modern, giving thoughts on friendship in prose and verse.

**Ferguson, W: Duncan.** The legal terms common to the Macedonian inscriptions and the New Testament. Chic., Univ. of Chic. c. 109 p. 8°, (Historical and linguistic studies in literature related to the New Testament.) pap., 75 c. n.

**Ferris, W: H:** The African abroad; or, his evolution in western civilization; tracing his development under Caucasian milieu. 2 v. New Haven, Ct., Tuttle, Morehouse & Taylor. pls. pors. 8°, \$5.

**Finn, Rev. Fs. Ja.** The fairy of the snows; with front. by W. P. McDonald. N. Y., Benziger. c. 221 p. D. 85 c.  
Story for girls by author of "Percy Wynn."

**Fischer, H: W: Hubert.** Girls' names, and name-day and birthday book; what girls' names mean, their flower emblem, sentiment, famous people that bore the name, the name in religion, history, literature, etc.; every girl's name used in America and England, its synonyms, pet names, call names, and abbreviations in all languages. Bensonhurst, N. Y. Fischer's Foreign Letters. c. 215 p. por. 12°, \$1.25.

**Fisher, Dorothea Frances Canfield, [Mrs. J: R. Fisher].** The Montessori manual; in which Dr. Montessori's teachings and educational occupations are arranged in practical exercises or lessons for the mother or the teacher. Chic., W. E. Richardson Co., 910 Michigan Ave. c. 126 p. por. pls. O. \$1.50 n.

By author of "A Montessori mother." Shows application of Montessori principles explaining the different games made possible with the apparatus, which parts should be used first, the sequence to be followed, the relation of each part of the apparatus to the other parts, and supplementary exercises which can be carried out in the school and home.

**Forman, H: Ja.** London; an intimate picture. N. Y., McBride, Nast. c. 216 p. pls. O. bds; \$2.50 n., bxd.

Author has made no attempt to furnish a complete guide to London, but he has written of the main points of interest for Americans. Book is made up in special holiday edition.

**Foster, Rev. E: Powell.** Ru ro outline of universal language. Marietta, O., World-Speech Press. c. 96 p. T. 50 c.

**Foulk, C: W:** General principles and manipulation of quantitative chemical analysis. N. Y., McGraw-Hill. c. 11+166 p. il. 8°, \$1.50.

Introductory notes on quantitative chemical analysis. 3d ed. N. Y., McGraw-Hill. c. 11+250 p. il. 8°, \$2.

**Fowler, Nathaniel Clark, jr.** 1,000 things worth

knowing. N. Y., Sully & Kleinteich. c. 4+205+13 p. S. 50 c. n.

Brief encyclopedia containing facts not generally known by the average person.

**Fraser, Mary Crawford, [Mrs. Hugh Fraser].** Italian yesterdays. 2 v. N. Y., Dodd, Mead. c. 12+355; 9+350 p. O. \$6 n., bxd.

Legends, historical events, little-known stories, anecdotes of famous people, all connected with Italian cities, and the author's own experiences and sojourn there, make up these two volumes by the author of "Reminiscences of a diplomat's wife."

**Fuller, C: E:, and Johnston, W: Atkinson.** Applied mechanics; v. 1, Statics and kinetics. Wiley. c. 11+379 p. diagrs. 8°, \$2.50 n.

**Funk & Wagnall's** new standard dictionary of the English language upon original plans; designed to give, in complete and accurate statement, in the light of the most recent advances in knowledge, in the readiest form for popular use, the orthography, pronunciation, meaning, and etymology of all the words, and the meaning of idiomatic phrases, in the speech and literature of the English-speaking peoples; together with proper names of all kinds; the whole arranged in one alphabetical order; prepared by more than 380 specialists and other scholars, under the supervision of I: K. Funk, and others; also a standard history of the world; complete in one volume. N. Y., Funk & W. c. 37+2916 p. pls. pors. F. shp., \$12 n.; hf. goat skin, \$14.50 n.; full goat skin, \$17.50 n.

Original edition contained 317,000 terms, this one has a vocabulary of 450,000 terms. Dialectal terms have been added in large number, the dialect story, now so popular, having introduced many words to general knowledge and use. Many new scientific terms have also been added. There is but one alphabetical order throughout, proper names of whatever kind being found in their alphabetical place in the main vocabulary. Words are defined by definitive statement rather than by synonym and wherever practicable the definitive statement is followed by an illustrative phrase. Print, paper, binding and general make-up are such as to render the volume both handsome and serviceable.

**Gallatin, Alb. Eug.** The portraits and caricatures of James McNeill Whistler; an iconography; with 20 examples, 10 hitherto unpublished. N. Y., J: Lane. c. 12+51 p. O. \$3 n.

**Gardiner, Alice M.** The convert's rosary. N. Y., P. J. Kenedy & Sons. 8+54 p. T. 45 c.

**General Railway Signal Company.** Electric interlocking handbook by the Engineering Staff of the General Railway Signal Company; with an introd. by Wilmer W. Salmon; H: M. Sperry, ed.; Paul E. Carter, assistant ed.; Sherman A. Benedict, illustrator. Rochester, N. Y., General Railway Signal Co. c. 3+5-435 p. il. tabs., diagrs. 12°, leath., \$3 n., bxd.

**Getman, F: Hutton.** Outlines of theoretical chemistry. N. Y., Wiley. c. 9+467 p. il. 8°, \$3.50 n.

**Gibson, L.** The International cutting school's system of cutting. [3d. ed.] Chic., H. G. Adair. c. f°, \$10.

**Gienandt, Fritz Ludwig.** The twentieth century book for the progressive baker, hotel confectioner, ornamenteer and ice

- cream maker; the most up-to-date and practical book of its kind. 2d and largely improved ed. Bost., F. L. Gienandt. c. 274 p. il. pls. por. 4°, \$5.
- Gigliotti, Cairolì.** Problems of to-day; social studies and suggestions. [Chic., Barnard & Miller.] c. 2+8+105 p. O. \$1.
- Godinez, F. Laurent.** The lighting book; a manual for the layman setting forth the practical and esthetic sides of good lighting for the home. N. Y., McBride, Nast. c. 109 p. il. O. \$1.25 n.
- Practical guide to house lighting for the home owner and for all interested in the subject.
- Gordon, F.** Bob Bouncer's school days; or, the doings of a real, live, everyday boy. N. Y., Graham & Matlack. 128 p. il. 4° (Up and doing ser.), 40 c.
- Goudge, Canon H.; Leighton, D.D.** The pastoral teaching of St. Paul. N. Y., Longmans. 7+144 p. D. 90 c. n.
- Gould, Eliz. Lincoln.** Polly Prentiss goes a-visiting; il. by Eliz. Otis. Phil., Penn Pub. c. 200 p. D. 80 c. n.
- Polly and several of her school friends visit Washington and take part in a wedding.
- Gowen, Herb. H.; D.D.** An outline history of China. Pt. 2, from the Manchu conquest to the recognition of the republic, A.D. 1913. Bost., Sherman, French. c. 216 p. pls. pors. O. \$1.20. n.
- Completes the brief record of the essentials of Chinese history, begun in author's first volume, which was listed in the "Weekly Record," March 29, 1913.
- Graves, Etta Merrick.** Mosaics of truth in nature. Bost., Sherman, French. c. 119 p. front. D. \$1 n.
- Essays from life's experience interpreted in terms of the nature world.
- Gray, Mary Agatha.** The Towers of St. Nicholas; a story of the days of "good Queen Bess." N. Y., P. J. Kenedy & Sons. c. 237 p. D. 75 c.
- Story of the persecution of the Catholics during Elizabeth's reign.
- Gregory, Isabell, Augusta, Lady.** Our Irish theatre; a chapter of autobiography. N. Y., Putnam. c. 319 p. il. por. D. bds., \$1.50 n.
- History of the Irish Theatre, of the dramatists and actors who have been associated with it, of the threatening clouds, pregnant with disaster, that have swept about it as the storm center, but that have, thanks in large part to Lady Gregory's protection, left it unharmed. Book includes an interesting chapter on the efforts made in America to suppress the production of "The playboy of the western world."
- Grey, Rev. Harry G.** Baptism. N. Y., Longmans. 32 p. S. (English Church manuals; ed. by Dawson Walker and others) pap., per doz. assorted, 40 c. n.; per 100 assorted, \$3 n.
- Griffis, W.; Elliot, D.D.** Hepburn of Japan and his wife and helpmates; a life story of toil for Christ. Phil., Westminster Press. c. 9+238 p. pls. pors. D. \$1.50.
- Life of James Curtis Hepburn, the second missionary to go to Japan after Perry had opened the country to the civilized world. He was a physician and it was through his healing art he worked for and with the Japanese among whom he lived for thirty-three years. He translated the New Testament into Japanese.
- Griffith, Helen Sherman.** Letty's treasure; il. by Frances D. Jones. Phil., Penn Pub. c. 319 p. D. 50 c. n.
- Tells of Letty's life with her adopted mother, Mrs. Hartwell-Jones. The treasure is Letty's remarkable voice, which is to be trained for public singing.
- Griffith, H. S.** History of the town of Carver, Massachusetts, historical review, 1637-1910. New Bedford, Mass., E. Anthony & Sons. 113+366 p. pls. pors. 8°, \$2.25.
- Grisar, Hartmann.** Luther; auth. tr. from the German by E. M. Lamond; ed. by Luigi Cappadelta. v. 2. St. Louis, Herder. 11+400 p. 8°, \$3.25 n.
- Guerber, Hélène, Adeline.** The book of the epic; the world's great epics told in story. Phila., Lippincott. c. 493 p. pls. O. \$2 n.
- Outlines briefly the principal examples of the time-honored stories which have inspired our greatest poets. Tells story of Iliad, Odyssey, Aeneid, Song of Roland, The cid, Divine comedy, Beowulf, Arthurian cycle, Robin Hood, Faerie Queene, Paradise lost, etc.
- Haddon, I. J., and Haddon, H.** A practical treatise for boiler makers; 213 illustrations. N. Y., Spon & C. 7+283 p. 8°, \$3.
- Hall, H.; Sinclair, and Knight, S. R.** Algebra for colleges and schools. Rev. and enl. for the use of American Schools, by F. L. Sevenoak. N. Y., Macmillan. c. 15+572 p. diagrs. 12°, \$1.10.
- Hall, Rev. J.** History of the Presbyterian church in Trenton, N. J., from the first settlement of the town. 2d ed.; prepared for the observance of the two hundredth anniversary of the first church; with much supplementary material collected by Dr. Hall during his pastorate. Trenton, N. J., MacCrellich & Quigley. '12. 9+424 p. il. map. pl. pors. 8°, \$3.50.
- Hallam, Mrs. Julia Kirkland Clark.** Studies in child development; a manual for mothers and mothers' clubs. Chic., Row, Peterson & Co. c. 285 p. front, 12°, \$1.25.
- Halstead, Fk.** Working drawings of cabinet making models, arranged for high school courses. Bost., Heath. c. 6+87 p. pl. 12°, \$2.
- Hannay, Canon Ja. Owen [G. A. Birmingham, pseud.].** General John Regan. N. Y., Doran. c. 319 p. D. \$1.20 n.
- A stranger comes to a remote Irish village; he comes in search of an Irish hero whose very existence to the inhabitants is problematic. They, however, are too proud to own that they have never heard of so distinguished a countryman. The stranger, on the other hand, has simply invented the Irish hero in order to supply sport for himself, since time hangs heavy on his hands. Out of this situation develop a series of comic complications. Story has been dramatized and is now being played in New York.
- Irishmen all; with 12 il. in col. by Jack B. Yeats. N. Y., Stokes. 225 p. D. \$1.75 n.
- Character sketches of the Irish; the higher official, the minor official, the policeman, the squireen, the politician, the country gentleman, the farmer, the publican, the exile from Erin, the parish priest, the minister, the young lady and gentleman in business.
- Harding, Arth. Rob.** Game, fur and fish laws; a book of valuable information for hunters, trappers and anglers, containing laws of United States and Canada. Columbus, O., A. R. Harding. c. 127 p. 16°, 25 c.
- 3,001 questions and answers; containing much valuable information for hunters, trappers and outdoor people in general, and could properly be called an encyclopedia of useful information. Columbus, O., A. R. Harding. c. 395 p. 16°, \$1.



**Hardy, Rev. T. J.** The religious instinct. N. Y., Longmans. 300 p. D. \$1.60 n.

*Contents:* The cry of the hour; The religious instinct; Interpretation of instinct; Response; Personality and miracle; Estrangement; Reconciliation; Paradox of Christian history; Institutional religion; Wanted—a venture of faith. Appendix. Index.

**Harper, Edith K.** A Cornish giant; Richard Trevithick, the father of the locomotive engine; 10 il. and 1 portrait. N. Y., Spon & C. 61 p. 8°; pap., 40 c.

**Harrison, Earle.** The Panama Canal; il. by color photography from the original autochrome photographs. N. Y., Moffat, Yard. c. 34 p. Q. bds., \$1 n.

These sixteen pictures which appeared in *Scribner's Magazine*, July, 1913, were taken by the author and printed under his direction. A description accompanies each picture.

**Hartman, Carl, and Bibb, Lewis Bradley.** The human body and its enemies; a textbook of physiology, hygiene and sanitation; with 247 illustrations. Yonkers-on-Hudson, N. Y., World Bk. Co. c. 8+358 p. il. 12°, 70 c.

**Hatt, W: Kendrick, and Scofield, Herb. H.** Laboratory manual of testing materials. N. Y., McGraw-Hill. c. 9+135 p. il. tab. diags. 12°, \$1.25.

**Heitman, Fs. Barnard.** Historical register of officers of the Continental army during the War of the Revolution, April, 1775, to December, 1783. New rev. and enl. ed. Wash., D. C., Rare Book Shop, [813 17th St.] 850 p. 8°, \$10 n.; until Dec. 1, \$8 n.

**Helston, J.** Aphrodite and other poems. N. Y., Macmillan. c. 278 p. D. \$1.25 n.

**Hill, G: Bradbury.** The young farmer; il. by Ralph L. Boyer. Phil., Penn Pub. c. 384 p. D. \$1 n.

Clifford Davis takes his uncle's run-down farm, and with the help of friends, makes his first year on it a success.

**Hinkson, Mrs. Katharine Tynan, (Katharine Tynan, pseud).** A mesalliance. N. Y., Duffield. c. 270 p. D. \$1.25 n.

Ralph Bretherton is summoned to the lovely country place, Littlecombe, by the widow of his favorite cousin. His acquaintance with his cousin's widow, his love affair with a younger girl, and his eventual marriage with the widow, which he does not, though the world does, consider a mesalliance, make the story.

**Holland, Bernard H:** The fall of protection, 1840-1850. N. Y., Longmans. 11+372 p. tabs. O. \$3.50 n.

Political-historical study of the great change which took place in British commercial and financial policy. Writer examines the state of things in these respects which existed before this revolution, and describes the previous protective system, navigation system, and colonial system. He then narrates the process by which those systems were overthrown, devoting special attention to the character, career, and changes in opinion of Sir Robert Peel, and to the attitude and action of the Tory, Whig, and Radical parties, and of their leading men, especially Mr. Disraeli, Lord John Russell, and Mr. Cobden. Concludes by tracing the chain of events which connect the period in question with our own day. Index.

**Holmström, J: Gustaf.** Modern blacksmithing; rational horse shoeing and wagon making; with rules, tables, recipes. Chic., Drake. c. 7+202 p. il. diags. 12°, \$1.

**Holst, Bernhart Paul.** Practical home and school methods of study and instruction in the fundamental elements of education, with outlines and page references, based on the new teachers' and pupils' cyclopedia.

Chic., Holst Pub. Co. c. 1+538 p. il. pors. maps. 4°, \$2.75.

**Howard, Katharine.** Eve; [poem.] Bost., Sherman, French. c. 49 p. O. bds., \$1 n.

**Hoxie, W. J.** How girls can help their country; adapted from the handbook by Agnes Baden-Powell and Sir Robert Baden-Powell. N. Y., Knickerbocker Press. c. 6+147 p. il. pls. por. 16°, 25 c.

**Hubbard, Elbert.** The book of business. East Aurora, N. Y., The Roycrofters. c. 161 p. por. 12°, leath., \$2.

**Hurlbut, Jesse Lyman.** Self-pronouncing beautiful Bible stories; the Bible in simple story from Genesis to Revelation; with a foreword by Rev. F. N. Peloubet; profusely il. with color pls. and half-tone engravings. Chic., J: A. Hertel Co. c. 757+62 p. maps. 8°, \$3.25.

**Illinois. Railroad and Warehouse Commission.** Catalogue Railroad and Warehouse Commission Library. Springfield, Ill., Jeffersons Pr. Co. 188 p. Q. gratis.

**International Casement Co., Inc., Jamestown, N. Y.** English casement windows and leaded glass. Jamestown, N. Y., Internat. Casement Co. c. 56 p. il. f°, pap., \$5 n.

**Jackson, Fred.** The third act. N. Y., D. FitzGerald. c. 349 p. col. front. D. \$1 n.

Johnny Cauldwell, fresh from the country where a girl is waiting for him, feels sure of his success as a playwright in New York. His hopes are fostered by a very lovely actress, who for a while makes him forget his country love and leads him to believe that his play is a masterpiece. Johnny's awakening is sudden and complete, but the very nice girl of his early hopes helps him to see things at their true values.

**James, Wa. H., and Mackenzie, Malcolm C.** Working drawings of machinery. N. Y., Wiley. c. 9+143 p. pls. diags. 8°, \$2 n.

**Jameson, Jos. Moore.** Exercises in mechanics; 52 exercises with numerous cuts, loose leaves. N. Y., Wiley. (Wiley technical ser.), ea., 2 c.; complete pap., 85 c. n.

**Jenkins, Stephen.** The old Boston post road. N. Y., Putnam. c. 453 p. ils. maps. O. \$3.50 n.

Subject of volume is the oldest and most northerly of the post roads: that over which the first post-rider went, and later became the pathway of emigrants on their way to the rich valleys of the Mohawk and the Genesee and the Middle West. Author traces these pioneer settlements to their present positions as manufacturing towns and cities; and emphasizes the personalities of those men and women who have been chiefly instrumental in causing the progress of their towns and of the country in material wealth, or in literature, art, or education. There is also much about taverns and about means of transportation. Index.

**John Crerar Library, Chicago.** A list of current medical periodicals and allied serials. 2d ed., April, 1913. Chic., John Crerar Lib. 32 p. Q. pap., 5 c.

**Johnson, A. E.** The Russian ballet; with il. by René Bull. Bost., Houghton Mifflin. 240 p. F. \$7.50 n., bxd.

Handsome holiday book giving the stories of sixteen elaborate ballets in the repertoire of Pavlova and the remarkable Russian dancers whose international success has been so marked. There are fifteen illustrations in full color and many more in black and white.

**Johnson, H. S., comp.** Johnson's one page for each rate interest book; simple and compound interest accurately calculated at 5, 6, 7, 8, 9 and 10 per cent, by the use



- of this book; also an accurate calculation of weights from 5 pounds to 100,000 pounds, at all prices used by the stockman and shipper from \$3.00 to \$10.00 per hundred pounds. [St. Louis, G: D. Barnard Co.] c. 24 p. 4°, \$4.50.
- Johnson, Lewis Franklin.** The history of Franklin County, Ky. Frankfort, Ky., Roberts Pr. Co. '12. 3+5-286+18 p. 8°, \$2.50; leath., \$5.
- Johnson, Martin.** Through the South Seas with Jack London; with an introd. and a postscript by Ralph D. Harrison. N. Y., Dodd, Mead. c. 11+369 p. il. O. \$2 n. Cruise of Jack London's forty-five-foot ketch, "The Snark," attracted very wide attention. Among the hundreds who applied for the few berths available on "The Snark" was Mr. Martin Johnson, who was the successful candidate for the office of cook, and who later became Jack London's close friend and companion. The voyage, as he saw it, particularly among the isolated islands of the South Seas which "The Snark" visited, has furnished him material for a graphic, intimate account of a strange trip into very strange parts of the world.
- Johnston, C: Haven Ladd.** Famous frontiersmen and heroes of the border; their adventurous lives and stirring experiences in pioneer days. Bost., L. C. Page. c. 36 p. por. pls. O. cl., \$1.50. Stories of the men whose intrepid courage and daring extended our western and southern frontiers. Told for boys.
- Journal of Pontiac's conspiracy, 1763; pub.** by Clarence Monroe Burton under the auspices of the Michigan Society of the Colonial Wars; ed. by M. Agnes Burton. [Detroit, Speaker-Hines Pr. Co.] 2+7-243 p. facsim. 8° (Not for sale.)
- Joy, J: C.** The Emperor Marcus Aurelius; a study in ideals. St. Louis, Herder. 4+120 p. front. 12°, 35 c. n.
- Judson, Katharine Berry, comp. and ed.** Myths and legends of the great plains. Chic., McClurg. c. 205 p. pls. O. \$1.50 n. Tales and myths of the Osages, Cherokees, Omahas, Sioux, Pawnees and other Plains Indians presented as the sage of the tribe told them to the red men around the evening fire.
- Kane, Nat. D., ["Prof. N. D. Howard, pseud."].** Magic and mystery; ten lesson course. N. Y., Lenox Pub. Bu. c. por. 8°, \$5.
- Karapetoff, Vladimir.** Elementary electrical testing; manual for technical high schools and for evening classes in applied electricity and electrical machinery. N. Y., Wiley. c. 63 p. il. 4° (Wiley technical ser.), pap., 50 c. n.
- Kauffman, Reginald Wright.** The spider's web; il. by Jean Paleologue. N. Y., Moffat, Yard. c. 409 p. D. \$1.35 n. Completes a cycle of four novels, "The house of bondage," "The sentence of silence," and "Running sands," being the other three. All are arraignments of the present social system, this one being concerned with the fight of Luke Huber against the money trust, which controls politics and business. Coming to New York full of ideals to work in the district attorney's office, he finds he cannot be honest and remain there, so he resigns. Then he is nominated for district attorney by the Municipal Reform League, finds graft there also, and leaves them to devote himself to his manufacturing business, only to be hounded by the powers he has defied.
- Keifer, Ja. Donnel.** Keifer's key to the American planisphere. Los Angeles, Cal., Keifer Pub. Co. c. 84 p. il. diagrs. 12°, \$1.
- Keighley, T.** A manual of music; for use in training colleges and secondary schools. N. Y., Longmans. 75 p. D. 50 c. n.
- Kellicott, W: Erskine.** Outlines of chordate development. N. Y., Holt. c. 5+471 p. (bibls.) il. O. \$2.50. By professor of biology in Goucher College. Introduces student to study of chordate development through the embryological history of amphioxus. Chapter headings are: Development of amphioxus; Early development of the frog; Later development of the frog; organogeny; Early development of the chick; the embryonic membranes and appendages; Later development of the chick; organogeny; Early development of the mammal; the mammalian embryonic membranes and appendages. Index.
- Kelly, Ernest.** Medical milk commissions and certified milk. Wash., D. C., Gov. Pr. Off. 38 p. il. pl. 8° (U. S. Dept. of agriculture, bull. no. 1.)
- Keon, Grace.** The life on earth of our blessed Lord, told in rhyme, story, and picture, for little Catholic children. 2d ed. St. Louis, Herder. c. 80 p. il. O. 60 c. n.
- Kerr, C: H.** What socialism is. Chic., Kerr. 31 p. (10 p. bibl.) D. pap., 5 c.
- Key to numerical system of the American Bankers' Association; a numerical and alphabetical list of banks of the United States; comp. by the Rand, McNally bankers' directory under the authority and according to the system of the American Bankers' Assn., September, 1913. 2d ed. Chic. and N. Y., Rand, McNally. c. 8+548 p. 4°, \$1.50.**
- Kilbourne, C: Evans.** An army boy in the Philippines; il. by R. L. Boyer. Phil., Penn Pub. c. 351 p. D. \$1.25 n. Baby Lion and the bump-head animal; il. by Hattie Longstreet. Phil. Penn Pub. c. 78 p. S. (Baby animal books), bds., 50 c. n.
- Kilburn, Harriet Mason.** The sign of the tree; [poems.] Bost., Sherman, French. c. 64 p. D. hf. cl. \$1 n.
- Kimball, Dexter Simpson.** Principles of industrial organization. N. Y., McGraw-Hill. c. 14+272 p. il. diagrs. forms. 8°, \$2.50 n.
- Kindl, F: H.** The rolling mill industry; a condensed, general description of iron and steel rolling mills and their products. Cleveland, O., Penton Pub. Co. c. 4+76 p. il. 8°, \$2.
- King, M. L.** Silos; construction and service. St. Paul, Webb Pub. Co. c. 100 p. il. diagrs. 12°, 50 c.
- Kleinbans, Fk. Brasil, and Fowler, G: L.** Locomotive boiler construction; a practical treatise for boilermakers, boiler users and inspectors. 2d ed.; rev. and enl.; fully il. with detailed engravings and folding plates. N. Y., Henley Pub. Co. c. 7-462 p. il. tab. fold. diagrs. 12°, \$3.
- Knox, C: Edn., and Shaad, G: Carl.** Electric wiring and lighting. [Rev. and enl. ed.] Chic., Am. Sch. of Corr. 195 p. il. \$1.
- La Farge, J:** The Gospel story in art; with 80 full page plates. N. Y., Macmillan. c. 13+417 p. O. \$5 n., bxd. Written by Mr. La Farge shortly before his death, out of his large learning on all church matters as well as those of art. Book is presentation of Christianity as

the great artists of all ages have seen it, accomplished by the use of illustrations and illuminating critical descriptions in which religion and art are looked at from a slightly different standpoint.

**Lallier, Ernest V.** An elementary manual of the steam engine; containing also a chapter on the theory, construction and operation of internal combustion engines; for the operating engineer. N. Y., Van Nostrand. 276 p. il. 8°, \$2 n.

**Lamson, Franklin Silas.** Oceanography; water-circulation systems of the ocean. [Wash., D. C., Judd & Detweiler.] c. 12 p. maps. 8°, 25 c.

**Langbein, Georg.** A complete treatise on the electro-deposition of metals; comprising electro-plating and galvanoplastic operations, the deposition of metals by the contact and immersion process, the coloring of metals, lacquering, the methods of grinding and polishing as well as descriptions of the voltaic cells, dynamo-electric machines, thermo-piles, and of the materials and processes used in every department of the art; tr. from the latest German ed., with additions by W. S. Brannt; il. by 155 engravings. 7th ed., rev. and enl. Phila., H. C. Baird & Co. [810 Walnut St.] c. 33+720 p. 8°, \$5 n.

**Latson, W: R: Cunningham.** Secrets of mental supremacy. Holyoke, Mass., E. Towne Co. c. 138 p. 12°, \$1.

**Lawrence, B: F.** History of Jay, Franklin County, Maine. Bost., Griffith-Stillings Press. '12. 6+93 p. pl. pors. fold. map. 8°, \$2; pap., \$1.50.

**Lawrence, Bp. W: F., D.D.** The challenge to the church; a sermon preached in the Cathedral of St. John the Divine in New York at the General Convention of the Protestant Episcopal Church in the United States of America, Oct. 8, 1913; printed by order of the General Convention. N. Y., Longmans. 32 p. D. pap., 25 c.

**Lee, Alice Louise.** A senior co-ed; il. by Paula B. Himmelsbach. Phil., Penn Pub. c. 358 p. D. \$1.25 n.

The girls of Winifred Lowe's sorority agree to help the President of Huntingdon College in a quest of much importance to the college. A lost letter and a fire upset all of their plans, and cause the Alpha Gammas to migrate to Moses Carter's "Two-Faced House." Their endeavors to raise money for repairing the chapter house lead to a Colonial Party, much excitement, and an unexpected ending to their quest.

**Lees, Rev. Harrington C.** Prayer and the Lord's prayer. N. Y., Longmans. 32 p. S. (English Church manuals). pap., per doz. assorted, 40 c. n.; per 100 assorted, \$3 n.

**Life and characteristics of Right Rev. Alfr. A. Curtis, D.D.;** second Bishop of Wilmington; comp. by the Sisters of the Visitation; with a preface by Cardinal Gibbons. N. Y., P. J. Kenedy & Sons. c. 446 p. pors. ils. O. \$2.50, bxd.

**Life of Alfred Allen Curtis.** He was born in Maryland in 1831, brought up in the Episcopal church, but became a convert to Catholicism and died in 1908, Bishop of Wilmington, Delaware.

**Light, Lou.** The modern hobo, ocean to ocean; il. by Todd & Lewis. [Santa Ana, Cal., Worden Pr. Co.] c. 79 p. 4°, \$1.

**Lincoln, C: H.;** ed. Narratives of the Indian

wars, 1675-1699; with 2 maps and a facsimile. N. Y., Scribner. c. 12+316 p. O. (Original narratives of early American history; ed. by J. Franklin Jameson.) \$3 n. Includes seven narratives dealing with the Indian wars in New England, especially King Philip's War. Index.

**Litsey, Edn. Carlile.** A maid of the Kentucky hills; il. by J: Cassel. Chic., Browne & Howell. c. 380 p. D. \$1.25 n.

A young man who breaks down in health goes to Kentucky to live an outdoor life among the hills. While there he meets a native girl, who is ignorant and uneducated but extremely beautiful. He falls in love with her and teaches her to read and write. Her mountaineer lover resents "the city chap's" wooing and tries to put him out of existence, but does not succeed. He wins the girl and in the end regains his health.

**Long, Edith, and Brenke, W: C:** Algebra, first course. N. Y., Century Co. c. 8+283 p. diagrs. 12° (Correlated mathematics for secondary schools) \$1.10.

**Loti, Pierre,** (pseud. for L: Marie Julien Viaud). Pêcheur d'Islande; roman; abridged with introd. and annot., by W. Peirce. Bost., Ginn. c. 16+203 p. S. (Internat. modern language ser.), 45 c.

**Ludy, Llewellyn V.** Steam engines. [Rev. and enl. ed.] Chic., Am. Sch. of Corr. 165 p. il. \$1.

**Lummis, C: Fletcher.** In memory of Juan Rodriguez Cabrillo, who gave the world California, 1542. [Chula Vista, Cal., Denrich Press.] c. 16 p. il. f°, \$10.

**Luttrell, Estelle, comp.** A bibliographical list of books, pamphlets and articles on Arizona in the University of Arizona library. Tucson, Ariz., Univ. of Ariz. 60 p. O. pap., 50 c.

**Macaulay, T: Babington, Lord, and Lincoln, Abraham.** Macaulay's speeches on copyright, and Lincoln's address at Cooper Union; ed. with introd. and notes by Edn. L. Miller. Bost., Houghton Mifflin. c. 8+119 p. pors. 16° (Riverside lit. ser.), 25 c.

**McBride, Ja. L.** The innkeeper of Bethlehem. Phil., Westminster Press. c. 47 p. D. pap., 35 c.

Weaves together incidents narrated in the Gospels, giving a picture of keeper of the inn in which there was no room for Mary and Joseph, and in which another babe was born that first Christmas night. Story tells of the way these two lives touched during the succeeding thirty-three years.

**MacGrath, Harold.** Deuces wild; il. by R. N. Crosby. Indianapolis, Bobbs-Merrill. c. 144 p. S. \$1 n.

To enter an apartment by mistake and find his best friend masked and looting a safe is the astonishing adventure which befalls Mortimer Forbes on his way to an evening of poker. Why his friend did it and the parts played by a lovely girl, an Irish detective, and a saturnine valet, make the plot of this amusing little story, whose incidents occupy a single night.

**McKnight, G: Harley.** Middle English humorous tales in verse. Bost., Heath. c. 25+156 p. (12 p. bibl.) double facsim. 24° (Belles-lettres Ser., section II. Middle Eng. Lit.), 60 c.

**Contents:** Dame Siriz; The fox and wolf in the well; Sir Clerges.

**McLaughlin, G: A.** Commentary on the Gospel according to Saint John. Chic., Christian Witness Co. c. 6+7-290 p. 12°, \$1.50.



- MacSweeney, Rev. Patrick M.** A group of nation-builders: O'Donovan—O'Curry—Petrie. St. Louis, Herder. 4+140 p. il. 12°, 35 c. n.
- Madden, J. T., and Edwards, C. H.** Fiduciary accounting. Brooklyn, N. Y., W. G. Hewitt Press. c. 2+115 p. 8°, \$3.
- Mansbridge, Alb.** University tutorial classes; a study in the development of higher education among working men and women. N. Y., Longmans. 12+197 p. tabs. D. 90 c. n.  
Description of work and aims of the University Tutorial Class movement in England, which developed from the University Extension movement, and is designed for working men and women.
- Marks, Lionel Simson, and Wyer, S. S.** Gas engines and producers. [Rev. and enl. ed.] Chic., Am. Sch. of Corr. 225 p. il. \$1.
- Marsh, Horace Wilmer.** Constructive textbook of practical mathematics. v. 2, pt. 1, Technical algebra. N. Y., Wiley. c. 17+428 p. diagrs. 8°, \$2 n.  
Mathematics work book. N. Y., Wiley. c. 8°, 65 c. n.
- Marshall, Leon Carroll, and others, eds.** Materials for the study of elementary economics. Chic., Univ. of Chic. c. 17+926 p. maps, tabs. forms. diagrs. 8°, \$2.75.
- Maxfield, Fr. Norton.** An experiment in linear space perception. Princeton, N. J., Psychological Review Co. 2+42 p. tabs. diagrs. 8° (Psychological Review pub.; psychological monographs), pap., 75 c.
- Maxwell, Sir Herb. Eustace.** The life and letters of George William Frederick, fourth Earl of Clarendon, K. G. G., C. B. In 2 v. N. Y., Longmans. 11+366; 10+383 p. pors. O. \$8.50 n.  
Born in 1800 and dying in 1870, it was Lord Clarendon's lot to wield considerable influence over the course of affairs, inasmuch as his public service, extending over fifty years, caused him to be employed in a succession of highly responsible, and even critical situations. The chief interest in these volumes will be found in Lord Clarendon's private correspondence. Index.
- Meredith, G.** Up to midnight; a series of dialogues contributed to the *Graphic*, now reprinted for the first time. Bos., Luce. 84 p. D. hf. cl. 75 c.
- Merriam, Edm. Franklin.** A history of American Baptist Missions. Rev. ed.; with centennial supplement. Phil., Am. Bapt. c. 29+288 p. 12°, 50 c.
- Merriman, Mansfield.** Nathaniel Merriman, one of the founders of Wallingford in the state of Connecticut. N. Y., [The author, 1071 Madison Ave.] 24 p. 8° (Not for sale.)
- Meyer, Virginia May Keller.** Small talks on card games. 6 v. San Francisco, Elder. c. Fl. \$1 n., bxd.; leath. case, \$3 n.  
Contents: Small talks on a patience group; Small talks on conquin; Small talks on pinocle and auction pinocle; Small talks on royal or "lily" auction; Small talks on five hundred and auction five hundred; Small talks on how to become a good card player.
- Militz, Annie Rix.** The renewal of the body. Holyoke, Mass., E. Towne Co. c. 168 p. 12°, \$1.
- Millikan, Rob. Andrews, and others.** Practical lessons in electricity. [Rev. and enl. ed.] Chic., Am. Sch. of Corr. 305 p. il. \$1.50.
- Minor, Raleigh Colston.** Notes on the science of government and the relations of the states to the United States. [Charlottesville, Va.] Univ. of Va. c. 10+192 p. 8°, \$2.50.
- Minot, C. Sedgwick.** Modern problems of biology; lectures delivered at the University of Jena; 53 illustrations. Phil., Blakiston. 8°, \$1.25 n.
- Mirza, Youel B.** Iran and the Iranians, being an account of the history, religion, constitution, and arts of the Persian people; together with the story of their recent political crisis. Balt., Williams & Wilkins Co. c. 265 p. pls. pors. double map. 8°, \$2.50.
- Moir, Alex. L.** Moir genealogy and collateral lines; with historical notes. Lowell, Mass., [The author.] c. 492 p. coats of arms. il. pl. pors. 8°, \$7.50.
- Moore, E. E.** Guiding stars. Indianapolis, Capital Pr. Co. c. 7+48 p. front. 8°, 50 c.
- Moore, Lewis Eug.** Design of plate girders. N. Y., McGraw-Hill. c. 8+285 p. il. tab. diagrs. pls. 2 fold. 8°, \$3 n.
- Moritz, Rob. Edouard.** A text-book on spherical trigonometry. N. Y., Wiley. c. 6+67 p. diagrs. 8°, \$1 n.; bound with Elements of plane trigonometry, \$2.50 n.
- Morris, Edn. Bateman.** The millionaire; il. by Coles Phillips and Ralph L. Boyer. Phil., Penn Pub. c. 354 p. D. \$1.25 n.  
There are prizes in life that money cannot buy. The love of a good woman is one of them. Morgan Holt, inheritor of many millions, preferred to come to hand grips with the world and conquer a place in it, as his ancestors had done, without the aid of his money. This is the story of how in a little Virginia town he set out to prove his worth, and win for himself the best in life.
- Morson, Wa. Russell.** The high cost of living and its remedy. [Buffalo, N. Y., Haussauer-Jones Pr. Co.] c. 2+7-86 p. diagrs. 12°, \$1.
- Mudge, Ja.** Religious experience exemplified in the lives of illustrious Christians. N. Y. and Cin., Meth. Bk. Concern. 126 p. S. (Devotional classics), 25 c. n.  
Contents: Wilbur Fisk; Adoniram Judson; Amos Lawrence; Stephen Olin; Horace Bushnell; F. W. Robertson; Phillips Brooks; W. E. Gladstone; C. G. Finney; Frances Ridley Havergal; C. G. Gordon; Alfred Cookman; Henry Drummond; D. L. Moody; George Mueller; Catherine Booth.
- Muldoon, Mamie.** Lessons on fire prevention, for use in public schools. [Lincoln, Neb., J. North & Co.] c. 173 p. 8°, \$1.25.
- Mumford, Mrs. Mary Eno Bassett.** A regular tomboy; il. by Mary F. Andrade. Phil., Penn Pub. c. 235 p. D. (Little people's ser.), 25 c. n.  
Story of a little girl who wishes she had been a boy and insists on doing what boys do.
- National Child Labor Committee, New York.** Child labor and poverty; the papers and addresses and discussions of the ninth National Conference on Child Labor, held at Jacksonville, Fla., March 13-17, 1913, under the auspices of the National Child Labor Committee. N. Y., Nat. Child Labor Com. 2+174 p. front. 8° (Child labor bull.), \$1.



Child labor in canneries; with other special articles. N. Y., Nat. Child Labor Com. 3+95 p. pls. maps. 8° (Child labor bull.), pap., 50 c.

**National Civic Federation.** Dept. on Regulation of Interstate and Municipal Utilities. Commission regulation of public utilities; a compilation and analysis of laws of forty-three states and of the Federal government for the regulation by central commissions of railroads and other public utilities. N. Y., Nat. Civic Federation. c. 1284 p. 8°, \$8.50.

**National (The)** encyclopedia of reference; authoritative, practical, complete; an American library embracing science, sociology, philosophy, history, fine arts, languages, religion, law, literature, useful arts, and the many thousands of subjects into which they branch; ed. by Fs. T. Furey, and others assisted by a large body of the most eminent authorities in the various departments. 9 v. N. Y., Standard Bookbinding Co. c. 12. il. pls. pors. maps. (part double) 8°, \$25.

**National Fire Proofing Company.** The Natco bungalow for four thousand dollars; attractive, economical, durable, fireproof. Pittsburgh, Pa., [Nat'l Fire Proofing Co.] c. 80 p. il. (incl. plans) Q. 50 c.

The material recommended for the bungalows here pictured with plans, is Natco hollow tile.

**Neilson, W: Allan, and Thorndike, Ashley Horace.** The facts about Shakespeare. N. Y., Macmillan. c. 7+273 p. (21 p. bibl.) il. plan. tabs. por. facsim. S. (Tudor Shakespeare), 35 c. n.

Completes the Tudor Shakespeare. *Contents:* Shakespeare's England and London; Biographical facts and traditions; Shakespeare's reading; Chronology and development; Elizabethan drama; Elizabethan theater; Text of Shakespeare; Questions of authenticity; Shakespeare since 1616; Conclusion. Appendixes contain: Biographical documents and authorities; Index of the characters in Shakespeare's plays; Index of the songs. Index.

**Nelson, W: S., D.D.** Habeeb the beloved; a tale of life in modern Syria. Phil., Westminster Press. c. 11+102 p. pls. D. 75 c. Picture of life in Syria by a missionary of many years' experience. In the preface Dr. Nelson says: "This is neither a biography nor a history. It is, rather, an effort to picture the life of Syrian Christians in order that a deeper and truer sympathy for them may be realized." Tells experiences of a convert to Christianity.

**Neville, R:** A pirate of parts. N. Y., Neale Pub. Co. c. 228 p. por. 12°, \$1.25.

**New York Edison Company.** Thirty years of New York, 1882-1912; being a history of electrical development in Manhattan and the Bronx. [N. Y.], N. Y. Edison Co. c. 9+264 p. il. pors. plans. facsim. pls. 8°.

**New York Genealogical and Biographical Society.** Register of pedigrees; ed. by J: Reynolds Totten. v. 1. N. Y., The Society, 226 W. 58th St., 1913. pors. col. coats of arms. f° (Collections.)

**Newkirk, Clyde.** Humorous tales of the woods. Bost., Nat. Sportsman. c. 111+46 p. 8°, 50 c.

**Newton, T: Wodehouse Legh, Lord.** Lord Lyons; a record of British diplomacy. In 2 v. N. Y., Longmans. 10+388; 8+447 p. pors. O. \$8.50 n.

Lord Lyons was the British representative at Washington during the Civil War; subsequently he was ambassador at Constantinople for two years; and finally he spent twenty years—from 1867 to 1887—as ambassador at Paris. His official life, therefore, covers some of the most important epochs of nineteenth century history. Index.

**Nichols, E:** Estimating. [Rev. and enl. ed.] Chic., Am. Sch. of Corr. 128 p. il. \$1.

**Nicholson, Jerome Lee.** Cost accounting; theory and practice. N. Y., Ronald Press. 8° (Ronald accounting ser.), hf. leath., \$4.

**Norris, H: Hutchinson.** Electric railways. [Rev. and enl. ed.] Chic., Am. Sch. of Corr. 300 p. il. 8°, \$1.50.

**Norwich, Conn.** Vital records of Norwich, 1659-1848. Hartford, Ct., Soc. of Colonial Wars. 8° (Vital records of Ct.), \$12.50 n.

**Noyes, W: Alb.** A textbook of chemistry. N. Y., Holt. c. 602 p. il. O. \$2.25. By director of the Chemical Laboratory, University of Illinois.

**Nunnamaker, Alb. J.; and Dhonau, C: Otto.** Hygiene and sanitary science; a practical guide for embalmers and sanitarians. Cin., [A. J. Nunnamaker, 701 W. 6th St.] c. 23+276 p. il. 12° (Dhonau Nunnamaker ser.), \$3.50.

**O'Brien, Agnes W.** The Willard word book. 2 v. Bk. 1, 4th, 5th and 6th grades; bk. 2, 7th and 8th grades. Chic., Flanagan. c. 120; 145 p. il. D. (Willard word book ser.), ea., 20 c.; Manual for teachers of 1st, 2nd, and 3rd grades, pap., 5 c.

**O'Connor, Eliz. Paschal, [Mrs. T. P. O'Connor].** My beloved South. N. Y., Putnam. c. 8+427 p. por. O. \$2.50 n.

These pictures of the home and social life of the South are the result of a series of visits in different Southern States, including Virginia, Georgia, Mississippi, Louisiana and through Carolina. In these visits Mrs. O'Connor is reviving her memories of the days of her youth and dwells on her associations both past and present, with her friends and kin, among who are numbered many who have been a part of the history of the South. There are comparisons, written with direct personal knowledge between the conditions before the war times and those obtaining to-day.

**Ogden, H: Neely.** Sewer design. 2d ed. N. Y., Wiley. c. 13+248 p. il. plans. diags. 8°, \$2 n.

**Ogilvie, W:** Early days on the Yukon and the story of its gold finds; with 32 illustrations. N. Y., J: Lane. 12+306 p. D. \$1.50 n.

Author spent many years in the Yukon Territory of Canada, as pathfinder and explorer and one of those employed in determining the Alaskan boundary question. He was an eye-witness of the gold rush and gives a vivid picture of those exciting days, of the difficulties the miners encountered and of many of their remarkable experiences.

**Oliver, C: Edn.** The miller and milling engineer. Indianapolis, [Merchants Pr. Co.] c. 155 p. il. diags. (1 fold.) 4°, \$3.75.

**O'Neill, Rose Cecil, (Mrs. Harry Leon Wilson).** The Kewpies: their book; verse and pictures by Rose O'Neill. N. Y., Stokes. c. '11, '13. 80 p. Q. bds., \$1.25 n.

**Orchard, T: N., M.D.** Milton's astronomy; the astronomy of Paradise lost. N. Y., Longmans. 8+288 p. pls. diags. O. \$2.50 n.

Exposition and illustration of those passages in Milton's poems associated with astronomical allusions. Index.

**Ordway, Edith Bertha, comp.** The handbook of quotations; gleanings from the English and American fields of poetic literature. N. Y., Sully & Kleinteich. c. 2+3-252 p. S. 50 c. n.

**Osborne, A. B.** As it is in England. N. Y., McBride, Nast. c. 304 p. pls. O. \$3 n.

Author has woven together the strands of medieval and present-day England, the mass of tradition itself and the life on John Bull's Island that holds this tradition in such reverence. To the largest cities the author has given little attention, presenting instead that which stands for the traveler's England—the luxuriant countryside, the picturesque cottages, the life and color of the peasantry. Index.

**Overhage, Paul.** Types, their names and sizes, initials, ornaments, borders, etc. N. Y. [The author, 24 E. 21st St.,] c. 8+108 p. il. (part col.) 12°, \$1.

**Overton, Fk., M.D.** General hygiene. N. Y., Am. Book Co. c. 382 p. il. diagrs. D. 60 c.

**Ovington, Mary White.** Hazel; with il. by Harry Roseland. N. Y., Crisis Pub., [26 Vesey St.] c. 7+7-162 p. D. \$1 n.

Story is about a little colored girl, Hazel Tyler, who goes from Boston to Alabama, and who plays, among other things, that she is the Queen of Sheba. Author was formerly a Radcliffe College student, and has been long known for her friendship with the colored people of New York and her settlement work among them.

**Paine, Josiah.** Stephen Hopkins. Yarmouthport, Mass., C. W. Swift. 12 p. 8° (Lib. of Cape Cod history and genealogy), \$1.

**Parsons, H:** Parsons family; descendants of Cornet Joseph Parsons, Springfield, 1636-Northampton, 1655. N. Y., F. Allaben Genealogical Co. c. '12. 531 p. pl. pors. coats of arms. 8°, \$8.

**Patch, Edith M.** Dame Bug and her babies; sketches by Oskar A. Johannsen. Orono, Me., Pine Cone Pub. Co. [Box 2.] c. 126 p. D. 75 c. n.

Stories for children telling what provision the mother insect makes for her young. There are eighteen stories treating of eight orders of insects.

**Peirce, Vernon Marshall, and Moorefield, C. H:** Vitriified brick as a paving material for country roads. [Wash., D. C., Gov. Pr. Off.] 34 p. il. pl. 8° (U. S. Dept. of Agriculture, bull. no. 23.)

**Pepys, S:** Red-letter days of Samuel Pepys; ed. by E: Fk. Allen; with an introd. by H: B. Wheatley; front. [in col.] by J: W. Houghton. N. Y., McBride, Nast. c. '10, '13. 300 p. il. D. bds., \$1.50 n.

Formerly published by Sturgis & Walton Co.

**Perkins, Lucy Fitch, (Mrs. Dwight Heald Perkins).** The Irish twins; il. by the author. Bost., Houghton Mifflin. c. 4+206 p. O. \$1 n.

Story of two little Irish children, Larry and Eileen, told by author of "The Dutch twins" and "The Japanese twins."

**Persky, Serge.** Contemporary Russian novels; tr. from the French by F: Eisemann. Bost., Luce. c. 6+317 p. D, \$1.50.

Contents: A brief survey of Russian literature; Anton Tchekoff; Vladimir Korolenko; Vikenty Veressayev; Maxim Gorky; Leonid Andreyev; Dmitry Merezhkovsky; Alexander Kuprin; Writers in vogue; Notes.

**Pesch, Christian.** Compendium theologial dogmaticae. v. 3. St. Louis, Herder. 8+304 p. 8°, \$1.60 n.

**Phelps, Edith M., comp.** Selected articles

on Panama Canal tolls. [White Plains, N. Y.], H. W. Wilson Co. 50 p. (5 p. bibl.) 12°, (Abridged debaters' handbook ser.), 25 c. n.

Selected articles on the recall, including the recall of judges and judicial decisions. White Plains, N. Y., H. W. Wilson Co. 15+1+228 p. map. fold. tab. 8°, (Debaters' handbook ser.), \$1 n.

**Phelps, Ja. And.** The Hamilton family in America; being an account of the founders and first colonial families, and an official list of the heads of families of the name Hamilton resident in the United States in 1790. N. Y., W. M. Clemens. c. 29 p. 8°, \$1.

**Pohle, Jos., D.D.** Dogmatic theology. v. 5, Soteriology. St. Louis, Herder. 6+169 p. 8°, \$1 n.

**Pratt, Harlow Munson.** History of Fort Dodge and Webster County, Iowa. 2 v. Chic., Pioneer Pub. Co. pls. pors. maps. hf. leath., \$20.

**Prescott, J.** Mechanics of particles and rigid bodies. N. Y., Longmans. 8+535 p. diagrs. O. \$3.50 n.

**Prokosch, Eduard.** Deutsches lese- und Übungsbuch. N. Y., Holt. c. 6+117 p. map. D. 50 c.

By professor of Germanic philology, University of Texas.

**Prudden, Thdr. Philander.** Congregationalists; who they are and what they do. N. Y., Pilgrim. c. 80 p. 12°, 40 c.

**Quaife, Milo Milton.** Chicago and the Old Northwest, 1673-1835; a study of the evolution of the northwestern frontier, together with a history of Fort Dearborn. Chic., Univ. of Chic. c. 7+480 p. (22 p. bibl.) pls. pors. map. facsim. 8°, \$4 n.

**Ramaley, D:** Cost system, employing printers' price list for job printing and binding. 11th ed. St. Paul, Ramaley Pr. Co. c. 160 p. 16°, \$2.

**Ramblers' Club, Minneapolis.** Club woman's cook book; collection of tested receipts. Rev. 1913. [Chic., M. A. Donohue & Co.] c. 208 p. 16°, 50 c.

**Rapeer, L: W.** School health administration. N. Y., Teachers' Coll., Columbia Univ. c. 360 p. tabs. O. \$2.15.

**Rector, Fk. Leslie, M.D.** Underground waters for commercial purposes. N. Y., Wiley. c. 5+98 p. (3 p. bibl.) 12°, \$1.

**Reed, E: Bliss.** Lyra Yalensis; [poems.] New Haven, C. Yale Univ. 60 p. S. bds., 75 c.

**Reely, Mary Katharine, comp.** Selected articles on minimum wage. [White Plains, N. Y.], H. W. Wilson Co. 48 p. (5 p. bibl.) 12° (Abridged debaters' handbook ser.), 25 c. n.

**Reid, Whitelaw.** American and English studies. 2 v. N. Y., Scribner. c. 12+316; 344 p. O. \$4 n., bxd.

These volumes assemble some of the more important contributions made by Whitelaw Reid to the discussion of matters of public interest. They are designed to illustrate both his purely intellectual habit and his point of view as a citizen. First volume contains papers



on government and education, the second is devoted to biography, history and journalism. An appreciative introduction is contributed by Royal Cortissoz.

**Reinstadler, Seb.** *Elementa philosophiae scholasticae.* 2 v. Editio septima et octava ab auctore recognita. St. Louis, Herder. 12°, \$2.20 n.

**Remick, Grace May.** *Jane Stuart—twin; il. by Ada C. Williamson.* Phil., Penn Pub. c. 354 p. D. \$1.25 n.

Jane and her brother are twins and story tells what she and her brothers and sisters did when their mother lost her property.

**Richards, Jos. Havens.** *A loyal life; biography of Henry Livingston Richards; with selections from his letters and a sketch of the Catholic movement in America.* St. Louis, Herder. 9+397 p. 8°, \$2 n.

**Richter, Kurt Ernest.** *Commercial colleges in Germany.* [Lancaster, Pa., New Era Pr. Co.] c. 5+38 p. 8°, 50 c.

**Ried, F: Wa.** *Designs in leather; with working patterns; a practical and industrial course in leather work, producing articles of commercial value; adapted for use in the home and school.* Springfield, Mass., M. Bradley. c. f°, 50 c., pls. in portfolio.

**Ripley, W: Zebina, ed.** *Railway problems; a collection of reprints.* Rev. ed. Bost., Ginn. 34+830 p. maps. 8°, \$2.50.

**Roberts, Helen L.** *The cyclopaedia of social usage; manners and customs of the twentieth century.* N. Y., Putnam. c. 6+570 p. 8°, \$2.50.

**Robinson, F: Rob.** *Packard premium wage tables.* [Detroit, Gregory, Mayer & Thom Co.] c. 303 p. f°, \$50.

**Roby, Ja. J.** *A treatise on cost accounting as applied to coal mining.* [Cleveland, O., Calvert-Hatch Co.] c. 16 p. chart. 4°, \$5.

**Roe, E: T., and others.** *The premier dictionary of the English language; rev. and brought up to date in accordance with the most recent eminent American and English authorities.* 1914 ed. World Syndicate Co. c. 6+9-1000 p. pls. (part col., part double) 12°, \$4.

Earlier editions published under title: "The crown dictionary of the English language," etc.

**Rolt, C. E.** *The world's redemption.* N. Y., Longmans. 9+336 p. O. \$2.25 n.

Sets forth some of the fundamental articles of the Christian Creed in relation to modern scientific thought, the main idea being the inadequacy of the current conceptions of omnipotence and omniscience and the complete sufficiency of the belief that God is love.

**Roosevelt, Thdr.** *Theodore Roosevelt; an autobiography.* N. Y., Macmillan. c. 12+647 p. il. pors. O. \$2.50 n., bxd.

Mr. Roosevelt here talks intimately of his life, his philosophy and of such of his achievements as illustrate why he has come to hold the views he does. There are chapters on his undergraduate life at Harvard, his Montana ranching days, his work as New York Assemblyman, as Civil Service Commissioner, Police Commissioner, Assistant Secretary of the Navy, Governor of New York, as an army officer, hunter, naturalist, student of history and editor. As President he took the initiative in many important events and he tells of these as he saw them. The prosecution of the criminal trusts, settling the Russo-Japanese War, inception of the Panama Canal, voyage of the American fleet around the world, all these things are told about and commented on.

**Rutherford, Rev. S:** *A new epistle; being*

the wise and beautiful counsel of that saintly man, Samuel Rutherford, to all those in doubt, in affliction, and in peril of their souls; selected, ed. and arranged by C. Hembert Westley. N. Y., and Cin., Meth. Bk. Concern. c. 129 p. S. 25 c. n.

**Sanders, E. K.** *Vincent de Paul, priest and philanthropist, 1576-1660; with 8 reproductions from engravings in the Bibliothèque Nationale.* N. Y., Longmans. 23+419 p. O. \$4 n.

Vincent de Paul was the pioneer of social reform and organized charity, the first to enlighten the rich as to the sufferings of the poor, a great gulf of ignorance, largely accounting for the indifference existing as to the condition of the lower classes. But it is as the man and priest rather than the philanthropist that author presents Vincent de Paul, this side of his character being generally overlooked.

**Sawyer, Nettie Alice.** *Five messages to teachers of primary reading.* Chic. and N. Y., Rand, McNally. c. 219 p. 12°, \$1.

**Schaff, Philip.** *The person of Christ; His perfect humanity a proof of His divinity, with impartial testimonies to His character; with foreword by Rev. Cortland Myers.* Rev. ed., from new plates. N. Y., Am. Tract. c. 148 p. 12°, 50 c.

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memorable, and few people will read, unmoved, the last letters and entries in the diary, of this brave gentleman who faced death unafraid. Scott could not finish his record and this has been done by the second in command, Commander Evans and others of the party. Index.

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Mayne Reid's books.  
Kip's Treaty with Indian Tribes in Walla Walla Valley.

**Fredk. G. Allen, 78 Genesee St., Auburn, N. Y.**  
Cyclopedia of Fire Prevention and Insurance, 4 vols., pub. by American School of Correspondence.

**Allen Book & Printing Co., 454-456 Fulton St., Troy, N. Y.**

Bliss, New Encyclopedia Social Reform.  
Burton, Arabian Nights, 17 vols.  
Count de Mirabeau, Erotika Biblion.  
Richard the Third, Chiswick ed.  
Royalist's Daughter, Rev. David Murdoch.  
Dutch Dominie of the Catskills, Rev. David Murdoch.  
Gibbons' Rome, ed. by J. B. Bury.  
Sybel, Founding German Empire, vol. 6 only.  
Talmey, Woman.  
Kellogg, Ladies' Guide.

**American Book Supply Co., Ltd., 149 Strand, London, W. C., England.**

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**American News Co., 9-15 Park Place, New York.**  
Underground R. R., Wm. Sill.  
Life and Death of Sam in Virginia.

**American Tract Society, 150 Nassau St., New York.**  
The King's Highway, by Richard Newton.  
The Safe Compass, by Richard Newton.  
The Jewish Tabernacle, by Richard Newton.  
The King in His Beauty, by Richard Newton.  
Little and Wise, by W. W. Newton.  
The Wicket Gate, by W. W. Newton.

**R. S. Anderson & Co., Fine Arts Bldg., Chicago.**  
Volunteer Grain, by Francis F. Browne.

**Antiquarian Book Store, 26 E. Van Buren St., Chicago, Ill.**

Barron's Footnotes.  
Robert South's Sermons.  
Sermons, by Dr. John Tillotson, complete set.

**Antique Book Store, 29 Summit St., Toledo, O.**

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World Before the Deluge.  
Australia History, resources, etc.  
Universalism Against Itself, by Hall.  
Morgan's Expose Gray's Anatomy.  
Stand-Cutting Scale for Tailors, pub. by Mitchell.

**Antlers Bookshop, 322 Royal St., New Orleans, La.**  
O. Fisher, Baptismal Catechism.  
Orchard, Hist. of Baptists, 2 vol. ed.  
Robinson, Eccles. Researches.  
Armitage, Hist. of Baptists.  
Neander, Hist. of Christian Religion.  
Rivers of Life.

**Joseph Baer & Co., Frankfurt a. M., Hochstrasse 6, Germany.**

Kent, Wise Men of Ancient Israel and Their Proverbs.  
Bulletin of Fine Arts Museum, Boston, vol. 1.  
Seymour, L., The Seymour Finger Print System.  
American Yearbook, by Wickware, up to 1911 incl.  
Andreini, Puerto Principe, Chicago, 1905.  
Bolles, Moral and Econom. Consequences of Labor-Sav. Machinery, 1888.  
Bulletin of the American Geogr. Soc., complete set.  
Classical Philol., Chicago, 1906-12.  
Columbia Univ. Studies in English, 1902 and foll.  
Cornell Studies in Philos., vol. 3.  
The Engineering and Mining Journal, vols. 1-20.  
L'Espurgatoire, St., Patriz W. Atkison Jenkins, with Latin, orig. 2d ed., 1903.  
Ferreira, F., A mort de Lincoln, 1865.  
Hancock, The French Revolution and the English Poets.  
Hume, Treatise on Human Nature, Ric. ed.  
Iron and Steel Magazine, vol. 6 and foll. up to date.  
Proofs of Falsity of Conover's Testimony, 1865.  
Sanders, History of Indian Wars, 1812.  
Supplement to Virginia Code.  
Transactions of the Soc. of Naval Archit., vol. 15.

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Memoir of Susan Allibone.  
Benjamin's American Builders Companion.

**Henry C. Baird & Co., 810 Walnut St., Phila., Pa.**

Carey, M., Autobiographical Sketch, 1834-1837, New England Magazine.  
Duplais, Manufacture and Distillation of Alcoholic Liquors, Baird.  
Richard's Aluminum, 3d ed., 1895, Baird.

**Baker & Taylor Co., 33-37 E. 17th St., New York.**

Dunbar, Sons O'Cormac an' Tales of Other Men's Sons.

**Wm. Ballantyne & Sons, 1409 F St., N. W., Washington, D. C.**

Construction and Equipment of Grain Magazines, ed. and trans. by Stallmaier and Fux.

**C. H. Barr, Lancaster, Pa.**

Special Libraries, John A. Lapp, Indianapolis, Nos. 1, 2, 8, of vol. 1; No. 4 of vol. 2.  
Statesman Year Book, vols. 1-8, 17, 33, 35.  
Anglo-Saxon Review, special binding, Cady Churchill.  
Spanish Conquests of America, Helps.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**

Meade, Life of Gen. Meade, Winston.  
Clarence King Memoirs.  
Our Mountain Garden, by Thomas.  
Sawyer's Old Charlestown.  
Freeman's Cape Cod.

**Geo. M. Beckwith, 242 E. 35th St., Chicago, Ill.**

Hedge's Primeval World of Hebrew Traditions.  
Napoleon 1st, by Rose.  
Memoirs of Sergeant Bourgonne.

**Ovid Bell, Fulton, Mo.**

Reports War of Rebellion (U. S. Govt.), set; \$10 for perfect set.

**Bell Book & Stationery Co., Inc., 914 E. Main St., Richmond, Va.**

Norris, History of Lower Shenandoah Co., Va., Chicago, 1890.  
Bickley, History of the Settlement of Tazewell Co., Va., Cincinnati, 1852.

**Matthew Bender & Co., 511-513 Broadway, Albany, N. Y.**

N. Y. Civil Code, 1865.  
Laws and Ordinances New Netherland.  
Old-Fashioned Mother Goose, Carleton, 1879.  
Adventures Miltiades, Peterkin Paul, Lothrop, 1877.  
N. Y. Skillman's Police Report.

**V. M. Berthold, 30 Church St., New York.**

U. S. Post Office Department Annual Reports, set, 1853 to 1900; also vols. 1904, 1905, 1906. State price.

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Life R. H. Lee, vol. 2, Phila., 1825, bds.  
Hist. Am. Revolution, Ramsay, vol. 1, Phila., 1789, calf.  
Sketches of Hist. Life and Manners in West. Hall, vol. 2, Phila., 1835, cloth.  
Amer. Criminal Trials, Chandler, Boston, 1841, vol. 2, cloth.  
Halliwell & Wright, Glossary, Words, etc., of English Authors, vol. 1, London, 1888, cloth.  
Ecclesiastical Hist. of New England, Felt, vol. 2, Boston, 1855, cloth.  
Hazard, Hist. Collections, vol. 2, orig. boards.  
Drakes, Narrative Indian Wars, 1st ed., imperfect copy.

**A. F. Bird, 22 Bedford St., London, England.**

Done in the Open, Remington.  
Drawings, Remington.  
Any Remington engravings.  
Life and work of Susan B. Anthony, by I. Harper.

**Walter Bliss, Hartford, Conn.**

Heidelberg, Henry James.  
Big Bonanza, 1876.  
Talks in a Library, Hutton, 1902.

**Book Exchange, 50 Seneca St., Buffalo, N. Y.**

Barlow, The Voices.  
Barker, Graphical Calculus.  
Bailey, Cyclopaedia of Am. Agriculture, 4 vols.  
Hiland, History of Wells, Vt.  
Mallhauers, Violin Scale Book, Fisher's ed.  
Joch, Chemistry of Mixed Paints.  
Smith, General Chemistry for Colleges.  
Wilson, Cell in Development and Inheritance.  
Ladd, Outlines of Physiological Psychology.  
Ladd, The Beautiful Tree of Life.

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The Nation, Jan. 21, 28, 1877.  
Mackenzie's Last Fight with the Cheyennes.  
Poetry, Chicago, vol. 1, Nos. 1, 2.  
Muse, Oakland, Cal., vol. 2, No. 1 to end.

**Book Omnium, 1004 Fillmore St., San Francisco.**

Road to Power, Kantsky, cloth.  
Origin of Christianity, Kantsky.  
Books by Belfort Bax or P. Kropotkin.  
Courage of the Coward, C. F. Aked; Revell.  
Buckle's Hist. of Civilization.  
Book News Monthly, Dec., '06; Aug., '07.  
Munsey's, Aug., 1901.  
Volney's Ruins, second-hand copies.  
Martyrdom of Man, by W. Reade.  
William Archer's Life of Ferrer.  
Kirkpatrick's War, What For?

**Book Shop, 3551 Olive St., St. Louis, Mo.**

Atlantic Monthly, July, Dec., 1874.  
Review of Rev., American ed., April, 1891, or page 217.

**Bookshop No. 12, Penn. Terminal Arcade, N. Y.**

Discourses on Architecture, by Viollet le Duc, trans. into English, Boston, 1875, or London, 1877.

**Boston Book Co., 83-91 Francis St., Boston, Mass.**

Eclectic Mag., March, 1902.  
Jour. of Geology, July, Aug., 1907; 75 c.  
Missionary Rev. of the World, odd lots of vols. or nos; send list stating price.  
Museum of Foreign Lit., vol. 6, 9, 20, 26.  
Southern Rev., Oct., 1875.

**Boston Medical Library, 8 The Fenway, Boston.**

Paget, John Hunter, London, 1897, Masters of Medicine series.  
Journal of Morphology, vol. 12, supplement, vol. 14, No. 3.

**Bowling Green Book Shop, 81 New St., New York.**

Dickinson, The Ragged Register.  
Life of Baron Steuben, Centennial ed.  
Amer. Turf Register and Sporting Magazine, vol. 14, 1843; will pay \$30.

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Natural Philosophy, by Chadburne.  
McLeod's History of South Carolina.  
Scribner's History of the United States.  
Universities of Europe in the Middle Ages, by Rashdall, 3 vols.  
John Tyndall, Sound.  
S. P. Thompson, Light Visible and Invisible.  
J. C. Maxwell, Theory of Heat.  
T. H. Huxley, Physiography: An Introduction to the Study of Nature.  
John Tyndall, Light and Electricity.  
John Tyndall, Lessons in Electricity.  
J. J. Dollinger, The Gentile and the Jew.  
George W. Cox, The Mythology of the Argon Nations, 2 vols.  
Fustel de Conlanges, The Ancient City.

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Indian Fights and Fighters, Brady.  
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 Kipling, vols. 11, 19 and 24, Outward Bound.  
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 Col. Kuropatkin's Kasgaria.  
 McClellan's Life of Gen. J. E. B. Stuart.  
 Aphrodite, Eckstein, G. G. Peck ed.  
 Isobel Clarendon, Gissing.  
 Munsterberg's Americans.  
 Parson's New Light on Great Pyramid.  
 Parson's The Lost Pleiad.  
 How to Write Fiction, London, 1895.  
 Autobiography of Mergenthaler.  
 Rhythm of Life, Meynel.  
 Voice in the Silence Taken Down by S. W. P. Coolridge and Waterloo.  
 Bishop Fallows' Hist. of Irish Rebellion of 1798.  
 Hist. of Tinturn Abbey.  
 Life of Millard Fillmore, Chamberlin.  
 Life of C. A. Arthur, Smalley.  
 Tales of Soldiers and Civilians, Bierce.  
 Reminiscences of Daniel Webster, Peter Harvey.  
 Katawampas, Judge Parry.  
 Gems of Modern Art. Introd. by Gen. Lew Wallace, 2 vols.  
 Confucius the Great Teacher, by G. G. Alexander, 1890.  
 Melmoth the Wanderer, Maturin.  
 Man of Feeling, Mackenzie.  
 The Panther, A. Warner.  
 The Medieval Empire, Fisher, 2 vols.  
 Mercio-Mistral, English trans.  
 The Forgotten Isles Impressions of Travel in the Balearic Isles, Corsica and Sardinia, Gaston Vuillier.  
 Thinking Machine on the Case, Futrelle.  
 Lady of Blossholme.  
 The Ways of the Spirit.  
 My Recollections of Mendelssohn, by Deorieux.  
 Principles of Aesthetics, Marshall.  
 San Francisco Business Directory for 1850.  
 Stevenson's Velasquez.  
 Three Months in the Southern States, April, May, June, 1863, During the Civil War, by Lieut. Col. Freemantle.  
 Crawley, Mystic Rose.  
 F. P. Moller, Cod Liver Oil and Chemistry.  
 Scottish Pewterware and Pewteries, by L. Ingleby Wood.  
 Wright, Hired Furnished.  
 T. T. Dibden, The Library Companion.  
 T. T. Dibden, Reminiscences of a Literary Life, 2 vols.  
 A. H. D. Arland, Guide to the Choice of Books for Students and General Readers.  
 A. W. Pollard, Books About Books.  
 Mysteries of the Old Castles of France, or Secret Intrigues of the Kings, Princes and Princesses and Other Great Personages of the Times, by a Society of Arch Seers under the direction of A. B. Le Francois, trans. by Wm. Thos. Haley.  
 H. Seton Merriman, Velvet Glove; Isle of Unrest; Flotsam; Grey Lady; Slave of Lamp; Young Mist-ley; Thalassa—Reynolds.  
**Brentano's, F and 12th Sts., Washington, D. C.**  
 Battersly, Avenging Hour.  
 Dale, Footfalls on the Boundary of Another World.  
 Harvey, Light That Lies.  
 Walker on Cribbage.  
 Who's Who in America, 1899-1900.  
**Bridgman's Book Shop, 108 Main St., Northampton, Mass.**  
 George Hodge's Pursuit of Happiness; 5 copies.  
 Harper's Magazine for Jan., 1910; Sept., 1908.  
 World's Work, June, 1912.  
 N. A. Review, Oct., 1912.  
 Pop. Sci. Monthly, July, 1912.  
 St. Nicholas, Nov., 1908.  
 American Boy, Nov., Dec., 1907.  
 Cornell Studies in Classical Philology, vols. 1, 2.  
**Brooklyn Institute Museum Library, Brooklyn.**  
 Arts and Decoration, vol. 1.  
 Out West, title page and index to vol. 31.  
**Edmond D. Brooks, 89 10th St. South, Minneapolis, Minn.**  
 Lincoln and Douglas Debates, 1st ed., cloth.  
 Whistler as I Knew Him, illus. by Mortimer Menses.

**Bryant & Douglas Book & Stationery Co., Kansas City, Mo.**  
 Dalzells of Daisydown, by Blake.  
 Intellectual Pup, book 1, by Harry Wood.  
 Conan Doyle, Green Flag.  
**Burnham Antique Book Store, 54-56 Cornhill, Boston, Mass.**  
 [Cash.]  
 Greenhow's History of Oregon and California, Boston, 1845.  
 Suggestive Therapeutics, by Parkyn.  
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 Darwin's works, cheap set.  
 Kipling, 1st eds., Stalky & Co., Day's Work, Story Gadsbys, From Sea to Sea, and others.  
 Printers' Marks, by Roberts, Ex. Libris series.  
 Newman, F., Phases of Faith.  
 Buck's Motettes, book 1, church music.  
 Md. Pension List of and Priv. Rev. Army, 1785-1822.  
 Rev'n Pension Applicants Act, 1832-'38, Wash., 8vo., 1852.  
 Rev'n Claims 1800, '41, Wash., 8vo., 1841.  
 Simpson, Poffenberger, Battle of Point Pleasant.  
 Va. Land Scrip to Soldiers Rev'n 1834, Rept. Sec. Treas.  
 Clowes, The Royal Navy, vol. 1.  
 Rec. of 13 Presidents, by J. S. Wise, Doubleday.  
 Blancourts, The Art of Glass, 1699.  
 Winston's Ancient Glass Paintings.  
 Patmore's Life B. W. Proctor, London, '77.  
 Proctor's Legends and Lyrics, w. mem., 1866.  
 Wooing of the Water-Witch, by Daldorne.  
 Adler, Life and Destiny.  
 Black Book of the Admiralty, 4 vols., set.  
 Wordsworth, 8 vols., Moxon ed., 49-51, set.  
 Lavissee's History France, 20 vols., cloth, set.  
 Horetsky's Canada on the Pacific, Montreal, '74.  
 Pile, Barren Grounds of Canada.  
 Gowanlock & Delaney, Two Months in Camp Big Bear.  
 History St. Paul, Minn., Circa, 1860.  
 Papers relative to affairs of B. C., v. 1, in 4 pts.  
 Petitot, Quinze Ana Sous le Cercle Polaire, Paris.  
 Dobbs, A, Countries Adjoining Hudson Bay, London, 1744.  
 Whittier's Snowbound, square, 2 vols., illus. with wood cuts.  
**John Byrne & Co., 1333 F St., N. W., Washington, D. C.**  
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 International Law Situations, 1901.  
 Walker on Patents, 4th ed.  
 Interstate Commerce Commission Reports, vols. 1, 4 and 5, L. K. Strouse & Co.'s ed.  
 Minor's Institutes, vol. 4, 2 parts, 3d ed.  
 Diplomatic Correspondence, 1861, 1 vol.  
 Dallas, U. S. Reports, vol. 1, original ed.  
 Cranch, U. S. Reports, vols. 3 and 4, original ed.  
 Merwin on Patentability of Inventions, 1883.  
 Holand's Natural Law and Legal Practice, 1899.  
 Lawson's Lectures on Patents, 1904.  
 Duryea on Assignments of Patents.  
**Cadmus Book Shop, 150 W. 34th St., New York.**  
 Pacific Rail Road Survey, vol. 1 only, cloth.  
 Carroll, Historical Collections S. C., vol. 2 only.  
 Reeves, Life of Madison, vol. 3 only.  
 Frank Leslie's Weekly, Aug. 10, 1861.  
**D. A. Callahan, 164 S. Main St., Salt Lake City.**  
 Anything on Indian Dances.  
 Oahspe's New Bible, by Oahspe Asso.  
 Isis Unveiled, by Blavatsky.  
 Utah ed. of Campaigning in the Philippines, by Faust.  
 Complete works of Wm. Sharp.  
 Pliny, the Elder, Satural History, Bohn's ed.  
**Wm. J. Campbell, 1623 Chestnut St., Phila., Pa.**  
 Trial of Cheetham, pub. by Sweeney, Phila., 1810.  
 Seven Great Hymns of Mediaeval Church, ed. by Nott.  
 Sprague, Annals of American Pulpit, vol. 4.  
 Pedigrees of Thomas, Chew and Lawrence.  
 Calhoun's works, vol. 4.  
**Campion & Co., 1316 Walnut St., Philadelphia, Pa.**  
 Buchan, Life of Montrose.  
 John Morley on Compromise, 1st ed.  
 National Documents of the U. S., Bell.  
 The Semi-Attached Couple.  
 Old Time Gardens, Earle.  
 In the Strange South Seas, by Grimshaw.  
 J. J. Hissey, quote prices on.

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*Scribner's Magazine*, July, 1906, 20 copies; vol. 43.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.

Young, Hell Up to Date, 4to., illus.

Bovay, History of the Republican Party.

Ridgeway, Ornithology of Illinois, 2 vols., 1889-1895.

Ditchfield, Picturesque English Cottages.

W. G. Chapman, 1325 First National Bank Bldg., Chicago, Ill.

Rescue of an Old Place, by Mary Caroline Robbins.

Knots Untied, by J. S. McWatters.

Inside Life in Wall Street, by W. W. Fowler.

Remarkable Stratagems and Conspiracies, by Lewis &amp; Bambaugh.

Thirty Years' Battle with Crime, by John H. Warren.

Told by the Colonel, by W. L. Alden.

Van Wegener's Ways, by W. L. Alden.

Cheyney &amp; Blue, Oberlin, O.

Lives of Italian Painters, Sculptors and Architects, 6 vols., set, Bohn ed., S. H.

Chicago Medical Book Co., Congress &amp; Honore Sts., Chicago, Ill.

Ballentyne's Pre-natal Diseases, any ed.

Chicago Public Library, Chicago, Ill.

Ripley, Races of Europe, Appleton, 1899, 2 vols.

Woman in All Ages and Countries, Barrie, 10 vols.

City Book Co., 711 N. Howard St., Baltimore, Md. [Cash.]

Elizabeth Aker's poems.

Amiels' Journal, English trans.

Philosophy of History, by Shedd.

Good Life of J. E. B. Stuart.

City Library Association, Springfield, Mass.

Topelius, Vinterqvällar, vol. 1, Stockholm, Bonnier, 1881, in Swedish.

Traill, Social England, vol. 5 only, Putnam ed.

A. H. Clark Co., Caxton Bldg., Cleveland, O.

Baker, Edw., Genealogy of Descendants, 1867.

Benson Family of Newport, R. I., 1872.

Barber, Hist. and Antiq. of New Haven.

Fitts, Man. of Cong. Church of W. Boylston, Mass.

Greenwood, Clarke Family of Boston, 1879.

Lossing, Hudson, from Wilderness to Sea.

*Morphology*, J. of, vols. 1, 6, 12, 14, 15.

MacLay, Hist. of U. S. Navy, vol. 1 only.

New York Vol. Cav. 2d Regt., Hist. of.

New York Inf. 38th Regt., Hist. of.

Whitmore, W. H., Whitmore Tracts, 1875.

China Against the World, set.

*Independent*, set.

Bristol, Pioneer Preacher, 1887.

Carpenter, American Advance, 1903.

De Smet, Western Missions.

De Smet, Oregon Missions, 1847.

De Smet, Letters and Sketches.

Marcy, Prairie Traveler, 1859.

Ross, Fur Hunters of Far West.

Ross, First Settlers on Oregon.

Smalley, Northern Pacific Railroad.

Smith's Weekly Vol. for Town and Country, Nos. 24, 25 and 26.

Cleveland, Growth of Democracy in U. S.

Helper, Three American Railways.

Miranda's Attempt to Effect Revolution in South America.

Armstrong, Melanesian Missions.

Abrahams, Chapters on Jewish Literature.

Adler, Licensing Question in England.

Afzelius, Svenska folkets sago-hafder.

Aiken, Essays on Song Writing.

Album of Fancy Alphabets for Sign Painters.

Alcock, Trade, etc., in South America.

American History told in pictures.

A. L. A. booklist, vol. 2, No. 3.

American sketches, Youth's Champion series.

Anstruther, Complete Beauty Book.

Arblay, Cecilia, Bohn.

Archer, Seven Great Hymns.

Armit, History of New Guinea.

Arnold, Vital Records of Rehoboth, R. I.

Arnold, Art and Artists in Rhode Island.

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Ashton, Humour of 17th Century.

Atchison, American Immigration.

Atterbom, Blommarna.

Atterbom, Svenska siare och skaldar, 6 vols.

Bacon, Narragansett Bay, Putnam's.

Bacon, Among the Cotton Thieves.

Bacon, Connecticut River, Putnam's.

Bain, Gustavus III of Sweden, 1746-1792, 2 vols.

Balch, Art in America Before Revolution.

Ball, Trinity College, Cambridge.

Benson, Luck of the Vails.

Banks, Theodore Roosevelt, a Typical American.

Barbour, School and College Sports.

Barrows, Christianity the World Religion.

Beal, Michigan Flora, 1892.

Bedford, Heidelberg, its Princes, etc.

Beecher, Prophets and Promise.

Beeching, Book of Christmas Verse.

Bell, The Minor Moralist.

Bellew, Tales from Tennyson.

Benedict, Weber, 5th ed., 1899.

Benson, Valkyries, Music Lovers Set.

Benzie County, Mich., Atlas of, by Lake, 1873.

Berrien County, Directory and History, by Cowles.

Besant, Ancient Wisdom.

Besier, Don.

Betts, American Colonial History.

Bickerdyke, Curiosities of Ale and Beer.

Bindloss, Long Odds.

Bingham, Columbian Orator.

Black, Practices of Self Culture.

Blackmar, Elements of Sociology.

Blake, Critical Essay, 1st ed.

Blake, Designs to Thorntone Virgil.

Bocaccio, Life of Dante, tr. Wicksteed.

Boden, Wonder Stories from Herodotus.

Bonaparte, Historical Documents, etc., on Holland, 3 vols.

Bonney, Ice-work, 1903.

Book of Costume.

*Botanical Gazette*, vols. 12 to 40.

Botts, Union or Disunion.

Bouchette, British Dominions in North America, 2 vols.

Boulger, Congo State, 1899.

Boulton, Northwest Rebellion, Toronto.

Boulton, Gainsborough, his life, works, etc.

Bovet, Charles Gounod.

Bowen, Catalogue of Historical Novels.

Boyance, Chauffeur Handbook, 1910.

Boyhood of Italian Painters.

Boyland, Kids of Many Colors.

Bradford's Michigan and the Great Lakes, 1835.

Branch, Freehand for Teachers and Students.

Brandt, Life of Jas. Arminius.

Bremer, Grannarne.

Bridge, Samuel Pepys.

Brine, My Little Margaret.

Brinton, Amer. Hero Myths.

Brinton, Nagnalism.

Brinton, Native Calendar of Central America, etc.

Brown, Young Man's Affairs.

Brown, John Knox, 2 vols.

Browne, Granny's Wonderful Chair.

Bryan, Life and Speeches.

Bull, Billiard Ball Manipulating.

Bullen, Log of a Sea Waif.

Burton, A Frustrated Land Grab.

Butterfield, Discovery of Northwest.

Byrn, Progress of Invention.

Cameron, Oils and Varnishes.

Campbell, Choice of the Highest.

Atlas of Canada, ed. by James White, 1906, Ottawa.

Carey's Map of Michigan, 1822.

Carvallo, Forty Centuries of Ink.

Chalmers, Trail of a Tenderfoot.

Chamberlain, Basketry, Clay and Paper Weaving.

Chamberlain, Greeley and Grant.

Chamberlain, True Doctrine of Prayer.

Royal, Anne, Sketches of History; The Black Book;

Southern Tour; Letters from Alabama.

John Clark Co., Quinby Bldg., Cleveland, O.

Chivers, Thos. Holley, anything by.

Drake, Pioneer Life in Kentucky.

Greenhow, Memoir on Northwest Coast.

Hildreth, Pioneer History of Ohio Valley.

Lowdermilk, History of Cumberland, Md.

Martin, History of North Carolina.

Neill, History of Minnesota, 5th ed.

Reynolds, Pioneer History of Illinois.

Stevens, History of Georgia.



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Canadian Rebellion of 1837; anything relating to. *The New Englander*, 1874 to end.  
Pamphlets relating to financial and other relations between the U. S. and Canada.  
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Spielhagen, Hammer and Anvil.  
Thompson, Recollections of 16 Presidents.  
Williams, Mammoth Trees of Calif.  
War of 1812, anything relating to.

**W. B. Clarke Co., 26-28 Tremont St., Boston, Mass.**  
Thoroughbred, by Fraser.  
*Bird Lore*, March, April, 1913, vol. 15.  
Anne Mainwaring, Ridley.  
Daughter of Jael, Ridley.

**Cole Book Co., 85 Whitehall St., Atlanta, Ga.**  
Old Heidelberg.  
Earlier fiction of Mrs. Oliphant.  
*Blackstock Magazine* from the beginning to 1860.

**Colesworthy's Book Store, 66 Cornhill, Boston, Mass.**  
Old Home House.  
The Postmaster.  
Our Inheritance in Great Pyramid, state ed.  
Modern School for Organ, John Jundel.  
Treadgold's Mental Deficiency.  
Wonder Clock, Howard Pyle.

**Colonial Society, Box 343, Richmond, Va.**  
[Cash.]

Beyer's Album of Virginia.  
Little, History of Richmond, Va.  
Porte Crayon's Va., illus.  
Present State of Va., Hartwell, Blair & Chilton.  
Wilson's Ornithology, 2 vols.

**Columbia University Bookstore, 117th St. and Broadway, New York.**

Marshall, Greek Philosophy.  
Norway, Naples, Past and Present.  
Gale, Psychological Studies.  
Brooks, Quaint and Curious Advertisements.  
Sale, Manors of Virginia in Colonial Times.  
Rowell, 40 Years an Advertising Agent.  
Encyclopedia Britannica, 11th ed.  
The Great Civil War, a History of the Late Rebellion, ill., 3 vols.

**Irving S. Colwell, 99 Genesee St., Auburn, N. Y.**  
Peake's Symbolism Solomon's Temple.  
Haeckel's Evolution of Man, 12mo., 1 vol.  
Morgan's Ancient Society, original ed.

**Commonwealth Book Emporium, 69 Merrimack St., Haverhill, Mass.**

America's Wonderlands, by J. W. Bull, cloth or lea.

**Conder's Bookstore, 251 5th Ave., New York.**  
Sanborn's Old Time Wall-Papers.  
Madden's Life of Lady Blessington.  
Spirit Teachings, by an Oxford M. A.  
Fiske, Beyond the Bourne.  
Bandelier's The Delight Makers.  
Lt.-Col. Haggard's books, second-hand.

**Connor's Bookstore, 232 Meridian St., E. Boston, Mass.**

Boston Fire Dept. Reports before 1870.  
Bond's Hist. Watertown.  
Cutting, Hist. Arlington.  
Transactions of Med. Legal. Soc. of Mass.  
Britannica, 11th ed.

**The Co-operative Press, Charlotte, N. C.**

Bundling, by H. R. Stiles, '71.  
Mackey, History of Masonry in S. C.  
Matthew Henry, vol. 4, 6 vol. ed.  
Draper's Kings Mt. and Its Heroes.  
History of Kehukes Association, by Burket & Read, 1803.  
Brit. Ency., 29 vols., Ind. paper.  
History of the 12 Caesars, by Suetonius.

**Wm. M. Corbett, 62 W. 38th St., New York.**  
Any books by D. D. Home.

**Corner Bookstores, Ithaca, N. Y.**

Evenings with Shakespeare, L. M. Griffiths, pub. in London by J. W. Arrowsmith.  
Wit, Humor and Shakespeare, John Weiss, Boston, 1876.

**Cox Book Co., 17 W. 125th St., New York.**

Henley, Recipes and Formulas.  
Any book Havelock Ellis.  
Beyond the Bourne, by A. Fiske.  
Book of Knowledge.

**H. S. Crocker Co., 565-71 Market St., San Francisco.**  
Benton's Thirty Years' View.  
Charles Dickens' Barbox Brothers, ed. by Sherwin Cody, pub. by Hurley and Fleming, Chicago, 1898.

**Cromarty Law Book Co., 1112 Chestnut St., Philadelphia, Pa.**

Terry, Common Law.

**R. W. Crothers, 122 E. 19th St., New York.**  
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Vaughan's Prayers of Jesus Christ.

**M. Curlander, 26 S. Gay St., Baltimore, Md.**  
Reeves, History of Eng. Law, Finlason.  
Forsythe's Trial by Jury.  
Elliott's Debates, 4 or 5 vols.  
Words and Phrases.  
Elliott's Debates, vols. 2, 5, Washington, Taylor & Maury, 1845 (1836).

**Cut-Rate Book Co., 113 7th Ave., Cincinnati, O.**  
H. H. Richardson and His Work, by Mrs. Van Renselaer.  
Ridgway's Water Birds.

**Dartmouth College Library, Hanover, N. H.**  
Vallery-Radot, Life of Pasteur, 1 vol., Appleton, 1885.  
**Detroit Book Shop, 255 Antoine St., Detroit, Mich.**  
Victor Hugo's and Dumas' works in Italian.

**DeWitt & Snelling, 1609 Telegraph Ave., Oakland, Cal.**

Lecky's History of England.  
Brown's Political History of Oregon.  
Armstrong's Oregon.  
Hewitt, Memo. of Jy. Across the Plains.  
Murdoch, Our True Title in Oregon.  
Murphy, Directory of Oregon.  
Kelly, Hall J., anything by.  
Flowers Personified (or Impersonated).  
Towne's Grammar School Reader.  
Poems Every Child Should Know, 1904.  
Man in the Street Stories, Ogilvie, 1902.  
America's Great Men and Women, 1894.  
Beauties of Friendship, 1906, Wichita.

**DeWolfe & Fiske Co., 20 Franklin St., Boston.**  
Jenest, History of English Stage, 10 vols.

**Dixie Book Shop, 41 Liberty St., New York.**  
Philosophy of Accounts, Sprague.  
Modern Trust Companies, Kirkbride.  
Coml. and Finl. Chronicles, vols. 1 to 14, any.  
Poor's Manual, 1868-69.

**Dodd & Livingston, 4th Ave. and 30th St., N. Y.**  
Bancroft's History of California.  
Thomson's History of Long Island, 1839.  
Morris' History of Staten Island.  
The Shadow of John Wallace.  
American Bookprices Current, 1911, 1912.  
New York Historical Society, Collections, papers of Charles Thomson, 1878.  
Wharton, Revolutionary Diplomatic Correspondence, 1889.  
Mass. Historical Society, Bowdoin and Temple papers, ser. 6, vol. 9.  
Carroll, Journal during Visit to Canada, Maryland Historical Soc., 1845.  
Lee, C. H., Vindication of Arthur Lee, N. Y., 1894.  
Vaughan, W., Memoirs, London, 1839.  
Hunt, W., American Biographical Panorama.  
Judson, L. C., Sages of the American Revolution.  
Lincoln, R. W., Lives of the Presidents.  
Mackay, C., Founders of the American Republic.  
McMaster & Stone, Penna. and the Federal Constitution.  
Perry, B. F., Biographical Sketches of American Statesmen.

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Webster, R., History of the Presbyterian Church.  
 Minot, History of Massachusetts.  
 Barrows, J., Life of Richard, Earl Howe.  
 Burke, E., Appeal from the New to the Old Whigs.  
*Pennsylvania Magazine of History and Biography*,  
 long run, cheap.  
 Stone, Life of William Johnson.  
 Bentham, J., Memoirs of.  
 Hutchison, T., Diary and Letters.  
 Pitt, W., Correspondence of.  
 Smith, Goldwin, Study of History.  
 Shipley, Speech intended to have been spoken on  
 the Bill for altering the Charters of Mass. Bay.  
 Shipley, Sermon before Society for Propagating Gos-  
 pel, 1773.

Jno. B. Dorman, 209 5th St., Des Moines, Ia.

Natl. Cyclo. of Am. Biography, 15 vols.  
 Stedman's Libry. of Am. Literature.  
 Nelson's Loose Leaf Ency.  
 New Intl. Encyclopedia.  
 Larned's History for Ready Ref.

Chas. H. Dressel, 552 Broad St., Newark, N. J.  
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Smith's Historical Geography of the Holy Lands.  
 Ball's Mathematical Fallacies.

H. & W. B. Drew Co., Jacksonville, Fla.

History of George Washington, by John Marshall,  
 pub. about 1804.  
 The Tenants, by Mary Watts.

G. Dunn & Co., St. Paul, Minn.

*Craftsman*, Nov., 1912.  
*American Architect*, March 5, 1913.  
*Field and Stream*, June, July, Aug., Sept., 1911.  
*Current Literature*, Feb., 1903; March, 1905.

E. P. Dutton & Co., 681 5th Ave., New York.

Freeman, The Red Thumb Mark.  
 Strain, Expedition Across the Isthmus of Darien  
 about 1858.  
 Templeton, Darby O'Gill and the Good People.  
 Dearborn, At the Threshold, 2 copies.  
 Pelletrean, History of Long Island, 3 vols., 2 copies.

Eau Claire Book & Stationery Co., Eau Claire, Wis.  
 Book of Knowledge, 20 vols.

W. C. Edwards, Sibley Block, Rochester, N. Y.

Garland, Life of Grant.  
 Decrees of the Council of Trent, trans.

Paul Elder & Co., 239 Grant Ave., San Francisco.

Madman Divine, by Jose Echegaray.  
 60 Years in California from 1831 to 1889, by Mrs.  
 Heath Davis.  
 Joy Thoughts, by True, Fenno.

Geo. Engelke, 855 N. Clark St., Chicago, Ill.  
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Happiness of Marriage, B. Bittenstead.  
 Mene Teckel.  
 Dr. Hannish, Inner Studies.

H. C. Ezekiel, 334 Main St., Cincinnati, O.

Works on Roman and Greek Coins, in English, any-  
 thing on the subject.

H. W. Fisher & Co., 1629 Chestnut St., Phila., Pa.

Ancient History of Near East, by Hall, Macmillan.  
 Old Family Letters, Alex. Biddle; Lippincott, 1892.  
 Isle of Whispers, by Dudley, Holt.  
 Lovable Crank, Dodd, Mead.  
 Autobiography of Charles Biddle.

Fitzgerald Book & Art Co., Inc., 196 High St.,  
 Holyoke, Mass.

Eugene Fields' Tribune Primer.

Gustav Fock, G. m. b. H., Leipzig, Germany.

*Biblical World*, vols. 1 to 14.  
*Astrophysical Journal*, vols. 29 to 35.  
 Jour. of the Amer. Chem. Soc., vols. 1 to 34 and  
 vols. 12 to 34.  
 Lawyer's Report Annotated, Cases as Authorities,  
 vols. 2, 4, 1905.

## Gustav Fock—Continued.

Bull. of the Am. Mathemat. Soc., vols. 2, 3 and  
 N. S., vol. 2, also single nos.  
 Annals of the Astron. Observat. Harvard College,  
 vol. 3.

W. Y. Foote Co., University Block, Syracuse, N. Y.

The Island Stories, set.  
 Right Honorable Gentlemen, W. Norris.  
 Allen Dare and Robert LeDiable, Poems of David  
 Barker.  
 Bellow's German-English Dictionary.  
 Hints on Tints and How to Mix Them, by Henry  
 Lidel.

Forbes & Wallace, Springfield, Mass.

Gems for the Fireside, 1883, Hubbard & Co.  
 Where Dwells the Soul Serene, by Stanton Davis  
 Kirkham.  
 Esoteric Christianity, by W. F. Evans.

Free Public Library, Jersey City, N. J.

Adams, Modern Cottage Architecture.  
 Mommsen, History of Rome.  
 Ward, English Poets.

Free Public Library of Newark, New Jersey.

Any of the works of Dr. Thomas Holley Chivers, a  
 Southern poet who wrote about 1830-1850.

Freud & Co., 1777 Broadway, New York.

Pearson's First Settlers of Albany.  
 Cole's History of Rockland County, N. Y.  
 Any of the first 6 vols. of Vital Records of R. I., by  
 Arnold.

R. Friedlander & Son, Berlin N. W. 6, Karlstr. 11,  
 Germany.

Amer. Soc. of Tropic. Medicine, all pubs.  
*Archives of Internal Med.*, vols. 1-4.  
*Anatomical Record*, vols. 1-4.  
*Astrophysical Journal*, set and odd vols.  
*Journal of Geology*, vols. 1 to 4 or set.  
*The Auk*, Jour. of Ornithol., vol. 10 and after.  
 Aldrich, Catal. N. Amer. Diptera, 1905.  
 Ditmars, Reptiles of the World.  
 Chun, Otenophoren v. Neapol.  
 Emery, Fieraster v. Neapol.  
 Fauna and Flora S. Golfes v. Neapol.  
 Johnston, New System of Vertebrates, 1906.  
 Kent, Manual of Infusoria, 3 vols., 1882.  
 Scudder, Nomenclature foolog., 2 parts.  
 Biologia Cent. Amer. Diptera, by Wulp.  
 Biologia Botany, by Henesley.  
 Dodson, Antilogarithmic Canon, 1742.

Funk & Wagnalls, 354 4th Ave., New York.

N. P. Willis' Pencilings by the Way.  
 S. C. Hall's Baronial Halls of England.  
 Winter's Gray Days and Gold.  
 Richard Grant White's England Without and Within.  
 Grant Allen's Guide to Paris, Guide to Florence and  
 Guide to Belgium.  
 J. M. Hoppin's England.  
 Edward Everett Hale's Seven Spanish Cities.  
 Longfellow's Outre Mer.  
 Hare's Walks in London and Walks in Paris.  
 Dibdin's Picturesque Tour of France and Germany.  
 Amici's Holland.  
 Madame de Staël's Germany and Corinne.  
 Gautier's Travels.  
 F. D. Millet's The Danube.  
 Frederic Harrison's My Alpine Jubilee.  
 Joseph Addison's Letters from Italy.  
 Leslie Stephen's Playgrounds of Europe.  
 Tissot's Unknown Switzerland.  
 Freeman's Cathedral of Wells and English Towns and  
 Districts.  
 Goethe's Travels in Italy.  
 G. P. Lathrop's Spanish Vistas.  
 Kate F. Kimball's English Cathedral Journey.  
 A. G. Bradley's Highways and Byways in the Lake  
 District.  
 Andrew Lang's Oxford: Brief Historical and Descrip-  
 tive Notes.  
 Dorothy Wordsworth's Recollections of a Tour Made  
 in Scotland.  
 Robert Chambers' Traditions of Edinburgh.  
 James Boswell's Journal of a Tour to the Hebrides  
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 Alexander Smith's A Summer in Skye.  
 Clifton Johnson's The Isle of the Shamrock.



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*Asiatic Qtly. Rev.*, 1886 to 1890, any parts.  
*Academy*, London, 1905 to 1910, any parts.  
*Int. Royal Statistical Soc.*, 1869 to 1873, any.  
*The Analyst*, London, vols. 1 to 3, any.  
*Jewish Qtly. Rev.*, set or any parts.  
 Catalogues containing British Journals, etc., for sale.  
*The Analyst*, London, parts 1 to 40, any.  
*Bankers Mag.*, London, 1843 to 1870, any.  
*Spectator*, London, 1860, 1862, oddments.

**J. A. Gettenberg, 1 Madison Ave., New York.**  
 Schnabel's Handbook on Metallurgy, vol. 1 desired.

**Goodspeed's Book Shop, 5a Park St., Boston, Mass.**

Catholic Encyclopedia, vol. 14.  
 Dame, Typical Elms of Mass., 1890.  
 Hist. of Hampton, N. H.  
 Markham, Hist. of Peru, 1892.  
 Meredith, Lucile, fine ed.  
 Morse, Gen. Register of Puritans.  
 Parsons, Rev. J., Sermons.  
 Squier, E. G., Travel in Land of Incas, 1877.  
 Stiles, Hist. of Wethersfield, Conn.  
 20th Mass. Regiment, Hist. of.  
 White, Paper Money Inflation in France, 1896.  
 Genealogies, Baldwin, 1881; Supplement, 1889; Burnham, 1869; Rockwell.  
 Almon's Remembrancer, last 2 vols.  
 Boston Monthly Magazine, vol. 1.  
 Bourrienne, Napoleon, Bentley ed.  
 Burney, C. H., Grimke Sisters.  
 Catholic Encyclopaedia, vol. 14.  
 Georgics, trans. by Preston.  
 Hart, Bret, set, Standard Lib. ed.  
 Kimber, E., Peerage of Ireland, Ca., 1770.  
 Larrey, Baron, D. J., Surgical Memoirs of Campaigns of Russia, Germany, France, tr. by John C. Mercer, Phila., 1832.  
 Private Signals of Merchants of Boston, folio, lith.  
 Sleeper, George, Shall We Have Common Sense, Boston, 1849.  
 Genealogies, Richard Pearce, by F. C. Pierce, 1888; contributions, biog., etc., by E. P. Pierce; Starr, by B. P. Starr; Baldwin, descendants of John, by J. D. Baldwin.  
 Bowen, J. L., Mass. in the War 1861-5, 1889.

**John L. Grant, 145 Genesee St., Utica, N. Y.**  
 Tallyrand, 5 vols.  
 Memory and Thought Manuals, vol. 1, Downes.  
 Machiavelli, 4 vols., Houghton.

**Benj. F. Gravely, Martinsville, Va.**  
 Globe Maps of the World. Known as "Globes."  
 Books relating to Jewish ritual murders and blood sacrifices and other religious customs of similar kinds.  
 Books recounting the lives and profligate conduct of monks and nuns of past ages.

**Gray's Bookstore, 104 Wisconsin St., Milwaukee, Wis.**

Lucid Intervals, by Edward S. Martin.

**Geo. Gregory, 5 and 5a Argyle St., Bath, England.**  
 The Pirates Own Book, 1837.  
 Mitchell, John, Crusade of the Period, 1873.  
 Memoirs of J. D. Reilly, by Mitchel, 1854.

**Hall & O'Malley, 64 Cortlandt St., New York.**  
 Keating's History of Ireland.  
 Morehead's Stone Age.  
 Russell's Outline Study of Law.  
 Schnabel's Hand Book of Metallurgy, 2 vols.

**Lathrop C. Harper, 437 5th Ave., New York.**  
 Wilson, Historic Long Island.

**Harrison Co., 50 E. Hunter St., Atlanta, Ga.**  
 Southeastern Reporter, vols. 33 to 41, 76, and Digest, 4 vols., sheep.

**Harvard Co-operative Society, Inc., Cambridge, Mass.**  
 Perrin, Three Years at Andover.  
 Meeker's History of Shipping Subsidies.  
 Whitman, Personal Memoirs Bismarck.  
 Virgil, complete work, Connington, Nettleship, Bell.

**Hays-Cushman Co., 59 E. Van Buren St., Chicago.**  
 Lady Maxwell.  
 Beale, Kidney Diseases, Urinary Deposits.  
 Modern Business, ed. by Johnson, set or odd vols.  
 Adams, Wm., Club Foot, about 1873.  
 Adams, Wm., Reparative Process in Human Tendons, about 1860.

**W. Heffer & Sons, Ltd., 4 Petty Cury, Cambridge, England.**

Arbuthnot's Sir R. Peel's Act of 1884.  
 Boehm-Bawerk's Positive Theory of Capital.  
 Cairne's Princ. of Currency, 1854.  
 Colton's Public Econ. U. S., 1853.  
 Jean's Industrial Condition.  
 Le Bon's Psychology of Socialism.  
 Hazard's How to Select Cows.  
 Cunningham's Christian Opinion on Usury.

**E. Higgins Co., 138 Monroe Ave., Grand Rapids, Mich.**

John White and Descendants, compiled by Allyn S. Kellogg and pub. in 1860 by Case, Lockwood & Co. American Historical Magazine for Feb., March, April, 1884.

**E. Higgins Co., Toledo, O.**

Serpent's Tooth, by Croker; 2 copies.  
 Self Interpreting Bible, 4 vols.  
 Ceres and other essays, by Alice Meynell.  
 The Priest, by Sullivan.

**John Highlands, 116 N. 11th St., Philadelphia, Pa.**  
 The Stickney Family, compiled by Matthew Adams Stickney, 1869.

**W. M. Hill, 831 Marshall Field Bldg., Chicago, Ill.**  
 Wood, Wm. Maxwell, Wandering Sketchings in South America and Polynesia.  
 Markham, American History and Romance, 12 vols.  
 Wood, Wm. Maxwell, Shoulder to the Wheel of Progress.  
 Gunsaulis, The Monk and the Knight, Thomas Nelson, London.  
 McCosh, J., Spencer's Philosophy as Culminating in His Ethics, N. Y., 1885, Scribner.  
 Prescott, Wm. Hickling, History of the Conquest of Peru, 2 vols., Lippincott, 1874.  
 Mercer's Hill Caves of Yucatan, Phila., 1896.  
 Nature's Calendar, by Ernest Ingersoll, Harper Bros., 1900.  
 Hadley, Herbert S., Railroad Rate Regulation.  
 New England Plantation with the Sea Journal and other writings of Rev. Francis Higginson, Essex Book and Print Club, 1908.  
 Bernard, Montague, Growth of Laws and Usages of War.  
 Simms, W. C., Supplement to Shakespeare, N. Y., 1848.  
 Bigelow, Thomas Nast, an autobiography.

**Himebaugh-Browne, 415 5th Ave., New York.**  
 New Encyclopedia Britannica.  
 New International Encyclopedia.  
 Catholic Encyclopedia.  
 Wedgewood's works, issued by Mayteyard, in 3 vols., folio.  
 Fisher Ames' works, either 1809, 1854 or 1871 ed.

**Hinds & Noble, 31-35 W. 15th St., New York.**  
 Stryker's Jerseymen in the Revolution.

**Hirschfeld Bros., Ltd., 263 High Holborn, London, W. C., England.**

*Ophthalmic Review*, vol. 1, 1882.  
*British Journal of Dental Science*, vols. 2, 3.

**Paul B. Hoeber, 69 E. 59th St., New York.**  
 Westropp, Handbook of Pottery.

**Holmes Book Co., 333 S. Main St., Los Angeles, Cal.**  
 Buck, Cosmic Consciousness.  
 Simonite Arcanum Astrology.  
 Blount, Electro Metallurgy.  
 Ferguson, Cat Island.  
 Arnold, History and Origin of All Things.

**J. P. Horn & Co., 1001 Chestnut St., Phila., Pa.**  
 Encyclo. Britannica, new 11th ed., any binding.  
 Trollope, odd vols. of Gebbie ed.

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Arius the Libyan.  
Jomini's Napoleon.  
Keats, ed. by Buxton Forman, 5th vol.  
Californiana.  
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Duer on Insurance.  
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Box, Adv. in New and Old Mexico, 1869.  
McFadden, Far West, 1906.  
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London, Teaching and Class Management.

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 Fairy Tales, Anderson, illus. by Tegner.  
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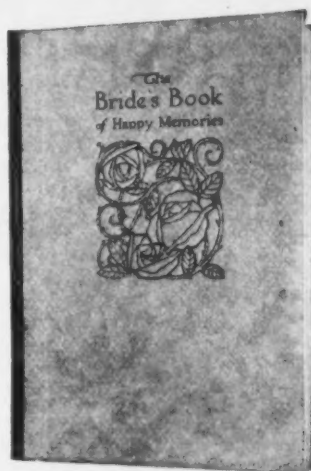
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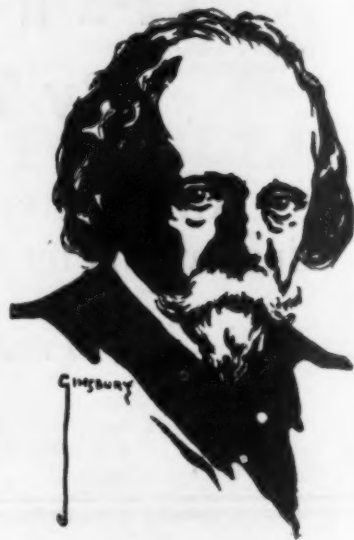
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